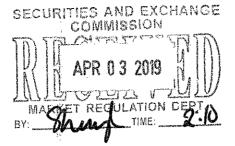
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April 1, 2019

## NOTICE OF ANNUAL STOCKHOLDERS' MEETING

To: All Stockholders of GMA Network, Inc.

Please be notified that the Annual Meeting of the Stockholders of GMA Network, Inc. will be held on May 15, 2019 (Wednesday) at 10:00 a.m. at the Studio 6, GMA Network Studios, EDSA corner GMA Network Drive, Diliman, Quezon City to consider, discuss or vote on the following:

Call to Order 1.

Certification of Notice and Quorum 2.

Approval of the Minutes of the Annual Stockholders' Meeting Held on May 16, 2018 3.

Annual Report of the Chairman and Chief Executive Officer 4.

Financial Report 5.

Ratification of the Acts of the Board of Directors/Corporate Officers 6.

Election of Directors (including the Independent Directors) 7.

Election of the External Auditor 8.

Consideration of such other business as may properly come before the meeting 9.

Adjournment 10.

Any stockholder may vote by proxy provided that such authorization remains unrevoked and on file with, or is submitted to, the undersigned at 15/F Sagittarius Building, H.V. De la Costa Street, Salcedo Village, Makati not later than May 3, 2019.

For purposes of the meeting, only stockholders of record as of April 15, 2019 are entitled to attend and vote in the said meeting

For your convenience in registering your attendance, please bring any form of government issued ID.

The Organizational Meeting of the Board of Directors shall be held immediately after the Annual Stockholders' Meeting.

Thank you.

For the Board of Directors

ROBERTO RAFAEL V. LUCILÁ

Corporate Secretary

## RATIONALE FOR THE SALIENT MATTERS CONTAINED IN THE AGENDA

## Approval of the Minutes of the Annual Stockholders' Meeting Held on May 16, 2018

The approval of the minutes of the previous year's Annual Stockholders' Meeting is made part of the agenda for transparency and in order to comply with the requirements of the Company's By-laws, the corporation law, as well as the rules and regulations of the Securities and Exchange Commission ("SEC").

## Annual Report of the Chairman and Chief Executive Officer

The annual report of the Chairman and the Chief Executive Officer is made part of the Agenda in order to inform the stockholders of the Company's ratings and financials during the previous year and to adhere to the principles of transparency and good corporate governance.

#### Financial Report

The Company's financial performance during the year 2018 has been detailed in the Audited Financial Statements (AFS) of the Company which were reviewed in audit by the Company's independent external auditor. The AFS have been reviewed and approved by the Board of Directors as recommended by the Audit and Risk Management Committee.

## Ratification of the Acts of the Board of Directors/Corporate Officers

The Acts of the Board of Directors/Corporate Officers were duly deliberated upon prior to their approval and were conducted in the Company's ordinary course of business. The aforementioned acts of the Board of Directors are submitted for approval to the stockholders in compliance with the Company's Bylaws, the corporation law, as well as the rules and regulations of the SEC.

## Election of Directors (including the Independent Directors)

The current directors have been recommended by the Company's Nomination Committee for re-election. On the basis of the nominated directors' proven track record as shown by the results of the Company's performance and after review of their qualifications, the said directors were recommended for reelection by the Nomination Committee. Their appointment is submitted for approval to the stockholders in compliance with the Company's By-laws, the corporation law, as well as the rules and regulations of the SEC.

#### Election of the External Auditor

Upon the recommendation of the Audit and Risk Management Committee and after proper deliberation, the Board approved the re-appointment of SyCip Gorres & Velayo & Co. (SGV) as the Company's external auditor for 2019. The SGV's appointment is submitted for approval to the stockholders in compliance with the Company's By-laws, the corporation law, as well as the rules and regulations of the SEC.

We are not soliciting your proxy. However, if you are unable to attend the meeting but would like to be represented thereat, you may accomplish the proxy form herein provided below and submit the same to the Office of the Corporate Secretary at 15/F Sagittarius Building, H.V. De la Costa Street, Salcedo Village, Makati on or before **May 3, 2019**. You may deliver this form or send it in advance through fax no. (632) 812-0008. Validation of proxies shall be held on May 7, 2019 at 10:00 a.m. at GMA Network Center.

#### PROXY-

I/We hereby name and appoint	, or ir	his/her absence, the
Chairman of the Meeting as my/our proxy a	at the Annual Stockholders ivieeling o	I GMA NEWOLK, IIIC. IO
be held at Studio 6, GMA Network Studios,	EDSA corner GWA Network Drive, D	illman, Quezon City on thereof
Wednesday, May 15, 2019 at 10:00 a.m. and	at any postponement or adjournment	tileleot.
Name		ı
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Signature	•	r.
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Date		•
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No. of Shares Held		

#### SECURITIES AND EXCHANGE COMMISSION

#### **AMENDED SEC FORM 20-IS**

## INFORMATION STATEMENT PURSUANT TO SECTION 20 OF THE SECURITIES REGULATION CODESCURITIES AND EXCHAN

OF

## GMA NETWORK, INC.



- 1. Check the appropriate box:
  - [ ] Preliminary Information Statement
  - [ ] Definitive Information Statement
- 2. Name of Registrant as specified in its charter: GMA Network, Inc.
- 3. Province, country or other jurisdiction of incorporation or organization: Philippines
- 4. SEC Identification Number: 5213
- 5. BIR Tax Identification Code 000-917-916-30
- 6. Address of principal office

Postal Code

## GMA Network Center, EDSA corner Timog Avenue, Diliman

- 7. Registrant's telephone number, including area code: (632) 982-7777
- 8. Date, time and place of the meeting of security holders: May 15, 2019, 10:00 a.m., Studio 6, GMA Network Studios, EDSA corner GMA Network Drive, Diliman, Quezon City
- 9. Approximate date on which the Information Statement is first to be sent or given to security holders:

April 22, 2019

10. In case of Proxy Solicitations:

Name of Person Filing the Statement/Solicitor: Not Applicable

Address and Telephone No.: Not Applicable

11. Securities registered pursuant to Sections 8 and 12 of the Code or Sections 4 and 8 of the RSA (information on number of shares and amount of debt is applicable only to corporate registrants):

Title of Each Class

Number of Shares Outstanding or Amount of Debt Outstanding

Common Stock Preferred Stock 3,361,047,000 7,499,507,184

12.	Are any or all of registrant's securities listed in a Stock Exchange?			
	Yes ✓ No			
	If yes, disclose the name of such Stock Exchange and the class of sec	curities listed ther	·ein:	
	Philippine Stock Exchange / Common Stock	ŗ.		
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## GMA NETWORK, INC. INFORMATION STATEMENT

This Information Statement dated April 11, 2019 is being furnished to the stockholders of record of GMA Network, Inc. as of April 15, 2019 in connection with the Annual Stockholders' Meeting.

WE ARE NOT ASKING YOU FOR A PROXY AND YOU ARE REQUESTED NOT TO SEND US A PROXY.

#### A. GENERAL INFORMATION

## Item 1. Date, time and place of meeting of security holders.

(a) Date:

May 15, 2019

Time:

10:00 a.m.

Place:

Studio 6, GMA Network Studios EDSA corner GMA Network Drive, Diliman, Quezon

City

(b) Approximate date when the Information Statement is first to be sent to security holders:

April 22, 2019

### Item 2. Dissenters' Right of Appraisal

Title X of the Revised Corporation Code of the Philippines (Revised Corporation Code (2019)) grants to a shareholder the right to dissent and demand payment of the fair value of his share in certain instances, to wit: (1) in case any amendment to the corporation's articles of incorporation has the effect of changing and restricting the rights of any shareholder or class of shares, or of authorizing preferences in any respect superior to those of outstanding shares of any class; (2) in case of any sale, lease, exchange, transfer, mortgage or other disposition of all or substantially all of the corporate property or assets; (3) in case of merger or consolidation; and (4) in case the corporation decides to invest its funds in another corporation or business or for any purpose other than the primary purpose.

Under Section 41 of the Revised Corporation Code (2019), a stockholder is likewise given an appraisal right in cases where a corporation decides to invest its funds in another corporation or business.

The appraisal right may be exercised in accordance with Sections 81 and 82 of the Revised Corporation Code (2019), viz.:

SEC. 81. How Right is Exercised. – The dissenting stockholder who votes against a proposed corporate action may exercise the right of appraisal by making a written demand on the corporation for the payment of the fair value of shares held within thirty (30) days from the date on which the vote was taken: *Provided*, That failure to make the demand within such period shall be deemed a waiver of the appraisal right. If the proposed corporate action is implemented, the corporation shall pay the stockholder, upon surrender of the certificate or certificates of stock representing the stockholder's shares, the fair value thereof as of the day before the vote was taken, excluding any appreciation or depreciation in anticipation of such corporate action.

If, within sixty (60) days from the approval of the corporate action by the stockholders, the withdrawing stockholder and the corporation cannot agree on the fair value of the shares, it shall be determined and appraised by three (3) disinterested persons, one of whom shall be named by the stockholder, another

by the corporation, and the third by the two (2) thus chosen. The findings of the majority of the appraisers shall be final, and their award shall be paid by the corporation within thirty (30) days after such award is made: *Provided*, That no payment shall be made to any dissenting stockholder unless the corporation has unrestricted retained earnings in its books to cover such payment: *Provided*, *further*, That upon payment by the corporation of the agreed or awarded price, the stockholder shall forthwith transfer the shares to the corporation.

**SEC. 82.** Effect of Demand and Termination of Right. – From the time of demand for payment of the fair value of a stockholder's shares until either the abandonment of the corporate action involved or the purchase of the said shares by the corporation, all rights accruing to such shares, including voting and dividend rights, shall be suspended in accordance with the provisions of this Code, except the right of such stockholder to receive payment of the fair value thereof: *Provided*, That if the dissenting stockholder is not paid the value of the said shares within thirty (30) days after the award, the voting and dividend rights shall immediately be restored.

None of the proposed corporate actions for the Company qualifies as an instance for a possible exercise by security holders of their appraisal rights under Title X of the Revised Corporation Code (2019).

## Item 3. Interest of Certain Persons in or Opposition to Matters to be Acted Upon

- (a) There is no matter to be acted upon in which any Director or Executive Officer is involved or had a direct, indirect or substantial interest.
- (b) No Director has informed the Company of his opposition to any matter to be acted upon.

## B. CONTROL AND COMPENSATION INFORMATION

## Item 4. Voting Securities and Principal Holders Thereof

- (a) GMA Network, Inc. ("the Company") has 3,361,047,000 common shares and 7,499,507,184 preferred shares subscribed and outstanding as of March 31, 2019. Every stockholder shall be entitled to one vote for each common or preferred share held as of the established record date.
- (b) All stockholders of record as of the closing of business on April 15, 2019 are entitled to notice of and to vote at, the Company's Annual Stockholders' Meeting.
- (c) With respect to the election of directors, a stockholder may vote such number of shares for as many persons as there are directors to be elected or he may accumulate said shares and give one candidate as many votes as the number of directors to be elected or he may distribute them on the same principle among as many candidates as he shall see fit; provided, that the total number of votes cast by him shall not exceed the total number of shares owned by him, multiplied by the whole number of directors to be elected.
- (d) The following are the information on security ownership of certain record and beneficial owners and management:
  - (1) The security ownership of certain record and beneficial owners of more than 5% as of March 31, 2019 are as follows:

Title Of class	Name and Address of Beneficial Owner	Citizenshi	Record / Beneficial	No. of shares Held	Percent Owned
Common	GMA Holdings, Inc. <sup>1</sup> Unit 5D Tower One, One McKinley Place, Bonifacio Global City	Filipino	PCD Nominee Corporation (shares voted by: Gilberto R. Duavit Jr. and/or Atty. Felipe L. Gozon)	730,769,000	21.72%
Common	Group Management & Development inc. <sup>2</sup> No. 5 Wilson St., San Juan, Metro Manila		The Record Owner is the 789 Beneficial Owner (shares voted by: Gilberto R. Duavit, Jr.)	,813,389 23.	47%
Common	FLG Management & Development Corporation <sup>3</sup> 16/F Sagittarius Condo 1, HV Dela Costa Street, Salcedo Village, Makati City	Filipino	The Record Owner is the Beneficial Owner (shares voted by: Atty. Felipe L. Gozon)	663,929,027	19.73%
Common	M.A. Jimenez Enterprises, Inc. 2/F Sagittarius Condominium, H. V. De la Costa St., Salcedo Village, Makati City <sup>4</sup>	Filipino	The Record Owner is the Beneficial Owner (shares voted by: Joel Marcelo G. Jimenez and/or Laura J. Westfall)	453,882,095	13.49%
Common	Television International Corporation <sup>5</sup> 2/F Sagittarius Condominium, H. V. De la Costa St., Salcedo Village, Makati City	Filipino	The Record Owner is the Beneficial Owner (shares voted by: Joel Marcelo G. Jimenez and/or Laura J. Westfall)	334,378,037	9.94%

<sup>&</sup>lt;sup>1</sup> The Board of Directors of GMA Holdings, Inc. has the power to decide how the shares owned in the Company are to be voted and has authorized Felipe L. Gozon and/or Gilberto R. Duavit, Jr. to vote on the company's shares in GMA Network, Inc.

<sup>&</sup>lt;sup>2</sup> The Board of Directors of Group Management & Development, Inc. has authorized Gilberto R. Duavit, Jr. to vote on the common and preferred shares of the company in GMA Network, Inc.

<sup>&</sup>lt;sup>3</sup> The Board of Directors of FLG Management & Development Corporation has authorized Felipe L. Gozon to vote on the common and preferred shares of the company in GMA Network, Inc.

<sup>&</sup>lt;sup>4</sup> The Board of Directors of M.A. Jimenez Enterprises, Inc. has authorized Joel Marcelo G. Jimenez and/or Laura J. Westfall to vote on the common and preferred shares of the company in GMA Network, Inc.

<sup>&</sup>lt;sup>5</sup> The Board of Directors of Television International Corporation has authorized Joel Marcelo G. Jimenez and/or Laura J. Westfall to vote on the common and preferred shares of the company in GMA Network, Inc.

	Total Comm 2,972,7 88.3	71,548			
Preferred	Group Management & Development Inc. No. 5 Wilson St., San Juan, Metro Manila	Fillpino	The Record Owner is the Beneficial Owner (shares voted by: Gilberto R. Duavit, Jr.)	2,625,805,308	35.01%
Preferred	FLG Management & Development Corporation 16/F Sagittarius Condo 1, HV Dela Costa St., Salcedo Village, Makati City	Filipino	The Record Owner is the Beneficial Owner (shares voted by: Atty. Felipe L. Gozon)	2,181,898,644	29.09%
Preferred	M.A. Jimenez Enterprises, Inc. 2/F Sagittarius Condominium, H. V. De la Costa St., Salcedo Village, Makati City	Filipino	The Record Owner is the Beneficial Owner (shares voted by: Joel Marcelo G. Jimenez and/or Laura J. Westfall)	1,508,978,826	20.12%
Preferred	Television International Corporation 2/F Sagittarius Condominium, H. V. De la Costa St., Salcedo Village, Makati City	Filipino	The Record Owner is the Beneficial Owner (shares voted by: Joel Marcelo G. Jimenez and/or Laura J. Westfall)	1,111,661,610	14.82%
	Total Prefe 7,428,3 99.0	44,388	AV-1		

GMA Holdings, Inc. is 99% owned by Gilberto R. Duavit, Jr., Felipe L. Gozon and Joel Marcelo G. Jimenez. The shares of the Company owned by GMA Holdings, Inc. are covered by Philippine Deposit Receipts ("PDRs") which give the holder of each PDR the right to the delivery or sale of the underlying common share of the Company. The PDRs are listed with the Philippine Stock Exchange.

Group Management and Development, Inc., FLG Management and Development Corporation, M.A. Jimenez Enterprises, Inc. and Television International Corporation are significant shareholders of the Company.

(2) Security Ownership of Management as of March 31, 2019

As of March 31, 2019, the Company's directors and senior officers owned an aggregate of 7,001,354 common shares of the Company, equivalent to 0.21% of the Company's issued and outstanding common capital stock and 46,944 preferred shares equivalent to 0.00% of the Company's issued and outstanding preferred capital stock.

Stockholder Name	Position	Citizenship	Record / Beneficial (R/B)	No. of Common Shares Held	Percent of Common Shares	No. of Preferred Shares Held	Percent of Preferred Shares
Anna-Teresa M. Gozon	Director/Assistant Corporate Secretary	Filipino	R/B	3	0.01%	6	0.00%
Gilberto R. Duavit Jr.	Director/Pres: and	Filipino	R/B	4,007,005	0.11%	12	0.00%
Felipe L. Gozon	Director/Chairman and CEO	Filipino	R/B	3,181	0.00%	26,880	0.00%
Joel Marcelo G. Jimenez	Director	Filipino	R/B	292,003	0.01%	6	0.00%
Judith R. Duavit Vazquez	Director	Filipino	R/B	588,158	0.00%	378	0.00%
Laura J. Westfall	Director	Filipino	R/B	2	0.00%	6.	0.00%
Felipe S. Yalong	Director/Executive Vice-President/Chief Financial Officer	Filipino	R/B	1,613,000	0.03%	6	0.00%
Jaime C. Laya	Independent Director	Filipino	R/B	294,001	0.0087%	0	0.00%
Artemio V. Panganiban	Independent Director	Filipino	R/B	1	0.00%	0	0.00%
Roberto Rafael V. Lucila	Corporate Secretary/Complianc e Officer	Filipino	R/B	22,000	0.00%	0	0.00%
Marissa L. Flores	Senior Vice President – News and Public Affairs	Filipino		0	0.00%	0	0.00%
Ronaldo P. Mastrili	Senior Vice President – Finance and ICT	Filipino	R/B	182,000	0.0054%	0	0.00%
Lilybeth G. Rasonable	Senior Vice President – Entertainment TV	Filipino	R/B	0	0.00%	0	0.00%
Elvis B. Ancheta	Senior Vice President and Head, Engineering Group; Head, Transmission and Regional Engineering	Filipino		0	0.00%	0	0.00%

	Department					
Lizelle G. Maralag	Chief Marketing Officer	Filipino	0	0.00%	b	0.00%

(3) Voting Trust Holders of 5% or more

The Company has no notice of any person holding more than 5% of shares under a voting trust or similar agreement.

(4) Changes in Control

There are no existing provisions in the Articles of Incorporation or the By-Laws of the Company which will delay, defer or in any manner prevent a change in control of the Company. There have been no arrangements which have resulted in a change in control of the Company during the period covered by this report.

(5) The Philippine Constitution prohibits foreign ownership in mass media companies such as GMA Network, Inc.. Hence any such transfer of the shares (common or preferred) of the capital stock of the corporation shall be deemed null and void and will neither be recognized or registered in the books of the corporation. Thus, no part of the Company's equity (common or preferred) is owned by foreigners.

#### Item 5. Directors and Executive Officers

Nominees for Election as Members of the Board of Directors

The following are expected to be nominated as members of the Board of Directors for the ensuing year (2019-2020):

Anna Teresa M. Gozon
Gilberto R. Duavit, Jr.
Felipe L. Gozon
Joel Marcelo G. Jimenez
Judith R. Duavit-Vazquez
Laura J. Westfall
Felipe S. Yalong
Jaime C. Laya (Independent Director)
Artemio V. Panganiban (Independent Director)

All of the above nominees are incumbent directors. The nominees were formally nominated by Gilberto R. Duavit, Jr.. Gilberto R. Duavit, Jr. is not related to the nominated independent directors, Jaime C. Laya and Artemio V. Panganiban.

In 2007, the Company amended its By-Laws providing the procedure for nominating the directors of the Company. The By-Laws provide that all nominations to the Board of Directors shall be submitted in writing to the Nomination Committee at least thirty (30) working days before the date of the regular annual meeting of stockholders. On March 29, 2019, the Nomination Committee reviewed the qualifications of the nominees and approved the final list of candidates.

The members of the Nomination Committee are as follows:

Felipe L. Gozon (*Chairman*) Gilberto R. Duavit, Jr.

## Artemio V. Panganiban Joel Marcelo G. Jimenez

## Board of Directors, Officers and Senior Management

Under the Articles of Incorporation of the Company, the Board of Directors of the Company comprises nine (9) directors, two of whom are independent. The Board is responsible for the overall management and direction of the Company and meets regularly every quarter and other times as necessary, to be provided with updates on the business of the Company and consulted on the Company's material decisions. The directors have a term of one (1) year and are elected annually at the Company's stockholders meeting. A director who was elected to fill a vacancy holds the office only for the unexpired term of his predecessor. As of March 31, 2019, the Company's Board of Directors and Senior Management are composed of the following:

	Board of Dir	rectors	Senior Manag	jement		
Directors and Senior Management	Nationality Position		Year Position was Assumed	Position	Year Position was Assumed	Age
Felipe L. Gozon	Filipino	Chairman/ Director	1975	Chief Executive Officer	2000	79
Judith R. Duavit-Vazquez	Filipino	Director	2018	N/A	N/A	56
Gilberto R. Duavit, Jr.	Filipino	Director	1999	President/Chief Operating Officer	2010	55
Anna Teresa M. Gozon	Filipino	Director/ Assistant Corporate Secretary	2000	N/A	N/A	.47
Joel Marcelo G. Jimenez	Filipino	Director	2002	N/A	N/A	55
Laura J. Westfali	Filipino	Director	2002	N/A	N/A	51
Felipe S. Yalong	Filipino	Director/ Corporate Treasurer	2002	Executive Vice President/Chief Financial Officer	2011	62
Roberto Rafael V. Lucila	Filipino	Corporate Secretary	2017	Concurrently Compliance Officer	N/A	62
Marissa L. Flores	Filipino	N/A	N/A	Senior Vice President, News and Public Affairs	2004	55
Ronnie P. Mastrili	Filipino	N/A	N/A	Senior Vice President for Finance and ICT	2013	53
Lilybeth G. Rasonable	Filipino	N/A	N/A	Senior Vice President for Entertainment Group	2013	55
Artemio V. Panganiban	Filipino	Independent Director	2007	N/A	2007	82
Jaime C. Laya	Filipino	Independent Director	2007	N/A	2007	80
Elvis B. Ancheta Filipino N/A		N/A	N/A	Senior Vice President and Head, Engineering Group; Head, Transmission and Regional Engineering Department	2014	52
Lizelle G. Maralag	Filipino	N/A	2016	Chief Marketing Officer	2016	53

The following are descriptions of the business experiences of the Company's directors, officers and senior management:

**Felipe L. Gozon,** Filipino, 79 years old, is the Chairman of the Board of Directors and Chief Executive Officer of GMA Network, Inc.

Atty. Gozon is a Senior Partner at the Law Firm of Belo Gozon Elma Parel Asuncion & Lucila. He is also

the Chairman of the Board/President/CEO of various companies including GMA Holdings, Inc., Citynet Network Marketing & Productions, Inc., RGMA Network, Inc., Alta Productions Group, Inc., GMA New Media, Inc., Media Merge Corporation, Digify, Inc., RGMA Marketing & Productions, Inc., Philippine Entertainment Portal, Inc., Script2010, Inc., FLG Management and Development Corporation, Gozon Development Corporation, Vista Montana Realty Development, Inc., Mont-Aire Realty and Development Corporation, BGE Holdings, Inc., Kenobe, Inc., Jeata Holdings and Management, Inc., Vitezon, Inc., Palawan Power Generation, Inc., Catanduanes Power Generation, Inc., Sycamore International Shipping Corp., Lex Realty, Inc., Justitia Realty & Management Corp., Gozon Foundation, Inc., GMA Kapuso Foundation, Kapwa Ko Mahal Ko Foundation, Inc., and The Potter and Clay Christian School Foundation, Inc.

Atty. Gozon is also a Director of GMA Worldwide, Inc., GMA Films, Inc., Antipolo Agri-Business & Land Dev. Corp., and Chamber of Commerce of the Philippine Islands. He is a Trustee of the Philippine Center for Entrepreneurship Foundation, Inc., and Environmental Heroes Foundation, Inc.

Atty. Gozon is a recipient of awards for his achievements in law, media, public service, and business, including the prestigious Chief Justice Special Award given by the Chief Justice of the Philippines (1991), Presidential Award of Merit given by the Philippine Bar Association (1990 & 1993), CEO of the Year given by Uno Magazine (2004), Master Entrepreneur - Philippines (2004) by Ernst and Young, Outstanding Citizen of Malabon Award for Legal and Business Management by the Kalipunan ng Samahan sa Malabon (KASAMA) (2005), People of the Year by People Asia Magazine (2005), Outstanding Manilan Award in the field of Social Responsibility and Broadcasting given by the City Government of Manila (2011), Quezon City Gawad Parangal Most Outstanding Citizen for 2011 given by the City Government of Quezon (2011), Tycoon of the Decade Award given by BizNews Asia (2011), Lifetime Achievement Award given by the UP Alumni Association (2012), Certificate of Recognition given by the Civil Aeronautics Board (2012), Personality of the Year for Broadcast Media given by SKAL International Makati (2013), Outstanding Member-Achiever given by Phi Kappa Phi UP Chapter (International Honor Society) (2013), Visionary Management CEO Award given by BizNews Asia (2013), Lifetime Achievement Award given by UP Preparatory High School Alumni (2014), Entrepreneurship Excellence Award and Best Broadcast CEO Award given by BizNews Asia (2014), The Rotary Golden Wheel Award for Corporate Media Management given by Rotary International District 3780 and Quezon City Government (2014), and Global Leadership Award for Excellence in Media Sector (first Filipino to win the award) given by The Leaders International together with the American Leadership Development Association in Kuala Lumpur, Malaysia (2015). He is also listed among Biz News Asia's Power 100 (2003 to 2010).

Atty. Gozon earned his Bachelor of Laws degree from the University of the Philippines (among the first 10 of his class) and his Master of Laws degree from Yale University Law School. He was admitted to the Bar in 1962, placing 13th in the Bar examinations.

Gilberto R. Duavit, Jr., Filipino, 55 years old, is the President and Chief Operating Officer of the Network. He has been a Director of the Company since 1999 and is currently the Chairman of the Network's Executive Committee. Aside from GMA Network, Inc., he is the Chairman of the Board of GMA Network Films, Inc. and GMA Worldwide, Inc. He also serves as President and CEO of GMA Holdings, Inc., RGMA Marketing and Productions, Inc., Film Experts, Inc., and Dual Management and Investments, Inc. He is the President and a Director of Group Management and Development, Inc., President and Director of MediaMerge Corp., Citynet Network Marketing and Productions, Inc.; Director of RGMA Network, Inc., GMA New Media, Inc., Alta Productions Group, Inc., Optima Digital, Inc., and Mont-Aire Realty and Development Corp. He also serves as the President and a Trustee of GMA Kapuso Foundation, Inc. and a Trustee of the Guronasyon Foundation, Inc. and the HERO Foundation.

Mr. Duavit holds a Bachelor's Degree in Philosophy from the University of the Philippines.

Joel Marcelo G. Jimenez, Filipino, 55 years old, has been a Director of the Company since 2002. He is

currently the Vice Chairman of the Executive Committee of GMA Network, Inc., President and CEO of Menarco Holdings, and the Chief Executive Officer of Alta Productions, Inc. He is a Director of RGMA Network, Inc., Executive Committee Chairman and Director of GMA New Media, Inc., Scenarios, Inc., and GMA Worldwide, Inc., besides also being a member of the Board of Directors of Malayan Savings and Mortgage Bank, and Unicapital Securities, Inc. He is also a Director of Nuvoland Philippines, a real-estate development company. He is a Trustee of GMA Kapuso Foundation, Inc.

He was educated in Los Angeles, California where he obtained a Bachelor's Degree in Business Administration from Loyola Marymount University. He also obtained a Master's Degree in Management from the Asian Institute of Management.

Felipe S. Yalong, Filipino, 62 years old, is the Executive Vice President and Chief Financial Officer of GMA Network, Inc. He is also the Head of the Corporate Services Group of the Network. He has been a Director of the Company since 2002. Aside from GMA Network, Inc., he also serves as Director and Corporate Treasurer of GMA Holdings, Inc., Scenarios, Inc., and GMA Network Films, Inc.; Director of Unicapital, Inc., and Majalco Finance and Investments, Inc.; Corporate Treasurer of RGMA Network, Inc., MediaMerge Corp.; Executive Vice President of RGMA Marketing and Productions, Inc.; and Corporate Treasurer of the Board of Trustees of GMA Kapuso Foundation, Inc..

Yalong was named CFO of the Year by ING FINEX in 2013.

He obtained a Bachelor of Science Degree in Business Administration Major in Accounting from the Philippine School of Business Administration and completed the Management Development Program at the Asian Institute of Management. He is a Certified Public Accountant.

Anna Teresa M. Gozon, Filipino, 47 years old, has been a Director of the Company since 2000. She graduated valedictorian from grade school and high school at Colegio San Agustin. She graduated cum laude, BS Management Engineering from Ateneo de Manila University and obtained her Bachelor of Laws degree from the University of the Philippines where she graduated valedictorian, cum laude. She later obtained her Master of Laws from Harvard University.

She is a junior partner in Belo Gozon Elma Parel Asuncion & Lucila and is an Associate Professor in the University of the Philippines, College of Law where she taught Taxation and Legal History.

She is currently Programming Consultant to the Chairman/CEO of GMA Network, Inc. and the President of GMA Films, Inc. and GMA Worldwide, Inc. She is a trustee of GMA Kapuso Foundation.

Judith D. Vazquez, Filipino, 56 years old, has been a Director of the Company since 1988. She is a member of the following special committees: Audit & Risk Committee and Compensation & Remuneration Committee. Moreover, she sits on the boards of the following GMA7 subsidiaries: RGMA, Inc., GMA New Media, Inc., GMA Worldwide, Inc., and GMA Films, Inc. She is a member of the Board of Trustees of the GMA Kapuso Foundation, Inc.

Judith is an acknowledged visionary and industry mover in Philippine Information and Communication Technology space. In 1995, she laid the nation's first fiber in the Central Business District of Makati and developed the country's first ICT ready 24x7 intelligent skyscraper - 45-story 'The Peak Tower' and location of many 'Internet Firsts'.

Judith is the founder and chairman of PHCOLO, Inc. - the neutral interconnection site of telecommunications and Internet Service Provider companies on four platforms: fixed-line fiber, cable, wireless and satellite; founder and chairman of Vigil Investments Inc. and 107 Leviste Inc.

Her successful and visionary efforts in the field of Information and Communications Technology, have

earned her the moniker "Godmother of the Philippine Internet," a position in Computerworld's list of "Philippines' Most Powerful in ICT" and "IT Executive of the Year" by the Philippine Cyber Press.

Her philanthropic endeavors include Asian Institute of Management's first Professorial Chair for Entrepreneurship and a lecture room at the University of the Philippines' School of Economics, among others. When her schedule permits, she is Senior Lecturer for Entrepreneurship at the College of Business Administration, University of the Philippines. She serves Harvard University as a volunteer alumni-interviewer of incoming freshman applicants.

Her international organization memberships include the APNIC (Asia Pacific's IP Addressing Body), Pacific Telecommunications Council, IEEE, Young Presidents'/World Presidents' Organization (YPO), AFCEA, INSA, USGIF and Harvard HBS Alumni Association Washington DC. She has served on the boards of the Management Association of the Philippines (MAP), Financial Executives Association of the Philippines (FINEX) and YPO Gold Washington DC - Baltimore.

Judith is a respected personality in Global Internet Governance circles. She was the first female Asian elected to an independent board seat at ICANN, Internet Corporation for Assigned Names and Numbers. And remains the only Asian female who has held this honor to this day.

Judith holds a Bachelor of Science degree in Business Economics from the University of the Philippines. She is an alumna of Harvard Business School, University of Michigan (Ann Arbor) and the Asian Institute of Management. Judith is a constant student and continuously grows her skills-base from TCP/IP networking, firewall/security architecture, to nascent and enterprise productivity technologies.

Laura J. Westfall, Filipino, 51 years old, has been a Director of the Company since 2000. She held the following positions in the Company — Senior Vice President of Corporate and Strategic Planning and Senior Vice President for Finance. In addition, she has served as Chairperson and President of GMA New Media. Prior to joining the Company, she worked for BDO Seidman – Los Angeles, an international audit and management consulting firm. She currently holds various positions in the Majent Menarco Group of Companies and serves as Board Member of Coffee Bean and Tea Leaf Philippines, and Museo Pambata. She is also President of the Yale Club of the Philippines.

She holds a Masters Degree in Public and Private Management from Yale University and a Bachelor of Science degree in Accounting from the University of Southern California. She is a Certified Public Accountant (CPA) in the State of California.

Chief Justice Artemio V. Panganiban, Filipino, 82 years old, has been an Independent Director of the Company since 2007. In 1995, he was named a Justice of the Supreme Court and in 2005, he was appointed Chief Justice of the Philippines — a position he held until December 2006. At present, he is also an Independent Director of these listed firms: First Philippine Holdings Corp., Metro Pacific Investments Corp., Manila Electric Company, Robinsons Land Corp., GMA Holdings, Inc., Philippine Long Distance Telephone Co., Petron Corporation, Asian Terminals, and a regular Director of Jollibee Foods Corporation. He is also an Adviser of Metropolitan Bank and Bank of the Philippine Islands (BPI), Chairman, Board of Advisers of Metrobank Foundation, Adviser of Double Dragon Properties, Chairman of the Board of the Foundation for Liberty and Prosperity, President of the Manila Cathedral Basilica Foundation, Chairman Emeritus of Philippine Dispute Resolution Center, Inc., and Member, Advisory Board of the World Bank (Philippines) and of the Asian Institute of Management Corporate Governance Council. Recently, he was named a Member of the Permanent Court of Arbitration based in The Hague, Netherlands. He also is a column writer of The Philippine Daily Inquirer.

Upon his retirement, he was unanimously conferred a Plaque of Acclamation by the Associate Justices of the Supreme Court as the "Renaissance Jurist of the 21st Century;" and an Award of Honor by the Philippine Bar Association. In recognition of his role as a jurist, lawyer, civic leader, Catholic lay worker, business entrepreneur and youth leader, he had been the recipient of over 250 other awards from

various governments, civic clubs, consumer associations, bar groups, religious movements and other non-government organizations, both local and international.

He obtained his Associate in Arts, "With Highest Honors" and later his Bachelor of Laws, with cum laude and "Most Outstanding Student" honors from the Far Eastern University. He placed sixth among more than 4,200 candidates who took the 1960 Bar examinations. He is likewise the recipient of several honorary doctoral degrees from various universities.

Jaime C. Laya, Filipino, 80 years old, has been an independent Director of GMA Network, Inc. since 2007. He is the Chairman and President of Philippine Trust Company (Philtrust Bank), Director of Ayala Land, Inc., Manila Water Company, Inc., Philippine AXA Life Insurance Company, Inc., and Charter Ping An Insurance Corporation. He also serves as Chairman of Don Norberto Ty Foundation, Inc. and Escuela Taller de Filipinas Foundation, Inc.; Trustee of St. Paul University - Quezon City, Cultural Center of the Philippines, Metropolitan Museum of Manila, Yuchengco Museum, Fundación Santiago, Inc., Ayala Foundation, Inc., and other organizations. He writes a weekly column for the *Manila Bulletin*.

He was Minister of Budget, 1975-1981; Minister of Education, Culture and Sports, 1984-86; Chairman of the Monetary Board and Governor, Central Bank of the Philippines, 1981-1984; Chairman, National Commission for Culture and the Arts, 1996-2001. He was faculty member of the University of the Philippines, 1957-1978 and Dean of the College of Business Administration, 1969-1974. In 1986, he founded J.C. Laya & Co., Ltd. (Certified Public Accountants and Management Consultants) later the Philippine member firm of KPMG International; he served as the firm's Chairman until his retirement in 2004.

He earned his BSBA, *magna cum laude*, University of the Philippines, 1957; M.S. in Industrial Management, Georgia Institute of Technology, 1960; Ph.D. in Financial Management, Stanford University, 1966. He is a Certified Public Accountant.

Roberto Rafael V. Lucila, Filipino, 62 years old, is the co-managing partner/senior partner of the Law Firm of Belo Gozon Elma Parel Asuncion & Lucila. He has been the Corporate Secretary of the GMA Network Inc. since March 27, 2017 and concurrently the Compliance Officer starting 2018. He currently sits as director in the affiliates of certain European and American companies in the Philippines namely, eMerchant Asia Inc., eMerchant Pay Asia Inc., Evonik (Philippines) Inc., Time-Life International (Phil.) Inc. and MeteoGroup Philippines Inc.. He is the Chairman and President of Lucilex, Inc. and the President of Assetlex Development Corporation, Inc., eMerchant Asia Inc., eMerchant Pay Asia Inc. as well as the Philippine Cockfighting International Inc. all local companies doing business in the Philippines. He is a Court of Appeals Mediator and serves as a Trainor for the Court of Appeals Mediation Training Program. He is presently a lecturer on Constitutional Law I and II at the University of the Philippines, College of Law and the University of Asia and the Pacific, School of Law and Government. He was also a lecturer at the University of the Philippines College of Business Administration, San Sebastian College Institute of Law and Lyceum College of Law as well as in local and international conferences such as the Integrated Bar of the Philippines (IBP) National Convention in 2010 (Subic), Avenue Capital Global Investor Conference in 2005 (New York City), The Law Association for Asia and the Pacific (LAWASIA) Conference in 1997 (Manila), and Global Best Practices for several years (Makati and Mandaluyong). He was OIC for the Legal Department of GMA Network, Inc. from 2001 to 2004 and for the Office of the President of Express Telecommunications, Inc. in 1998. He represented the Avenue Asia Capital Group and Avenue Capital Group as member of the Board of Directors of Citra Metro Manila Tollway Corporation (CMMTC) from 2004 thru 2012 and in East Asia Power Resources Corporation.

He served in the Office of the President of the Philippines as Assistant Executive Secretary for Legislation from 1990 to September 1992; Chairman of the Presidential Staff in 1991; Chairman of the Philippine Retirement Authority from 1991 to August 1992; Chairman of the South China Sea Fishery Disputes Committee from 1991 to July 1992; and Board Member of the Special Operations Team (now

Bases Conversion Development Authority [BCDA]) in 1991. In the Department of Transportation and Communications, he was a Board Member of the Civil Aeronautics Board from 1990-1991 and of the Philippine National Railways from 1989-1991.

He holds Bachelor of Laws (1980) and Bachelor of Arts in Psychology (1976) degrees from the University of the Philippines. He was admitted to the Philippine Bar in 1981. He has completed the Strategic Business Economics Program (SBEP) from the University of Asia and the Pacific in 1999. He has contributed legal articles for the Supreme Court Reports Annotated (SCRA), The Lawyer's Review, IBP Law Journal and Magazine, World Bulletin, Clifford Chance's 2018 Asia Pacific Guide on Insolvency, and Getting the Deal Done, and was the author of the book entitled "Corporate Rehabilitation in the Philippines." Atty. Lucila has been recognized as one of the 2013 Asialaw Asia-Pacific Leading Lawyers in Dispute Resolution, and as a law professional actively engaged in the areas of Technology Media Telecommunications (TMT) and Insolvency in the Philippines.

Marissa L. Flores, Filipino, 55 years old, is the Senior Vice President for News and Public Affairs, a position she has held since 2004. She joined the Company in 1987 as a researcher for public affairs documentaries and special reports and held the positions of Assistant Vice President for Public Affairs, Vice President for Production – News and Public Affairs before her appointment to her current position.

The Rotary Club of Manila recognized her as Television News Producer of the Year in 1996. In 2004, she was awarded the prestigious TOYM (The Outstanding Young Men) for Broadcast Management. In 2012, she received the CEO Excel Award from the International Association of Business Communicators (IABC) Philippines. Ms. Flores was recognized for her work in the field of broadcast journalism by the University of the Philippines College of Mass Communication at the first Glory Awards in 2017.

The News and Public Affairs group under Ms. Flores continues to be the recipient of international awards, notably the New York Festivals, US International Film and Video Festival Awards, Asian TV Awards. GMA News and Public Affairs remains as the only Philippine broadcast network which has won the highly-coveted Peabody Award (four Peabody awards as of 2014) — widely considered as broadcasting and cable's equivalent of the Pulitzer prize.

Besides overseeing news and public affairs programs in GMA Channel 7, it is also under Ms. Flores' leadership that GMA News Online was put up in 2007, and GMA News TV (GMA Network's news and public affairs channel on free TV) was launched in February 2011.

She earned her Bachelor's degree at the University of the Philippines, where she studied Journalism.

Ronaldo P. Mastrili, Filipino, 53 years old, is the Senior Vice President of GMA's Finance and ICT Departments. He obtained his Bachelor of Science in Business and Economics Degree, Major in Accounting from De La Salle University. He attended the Master in Business Administration Program from the same university and completed the Executive Development Program of the Asian Institute of Management. He is a Certified Public Accountant with expertise in the fields of accounting, auditing, finance, taxation and general management. He was formerly the Assistant Vice President of Controllership of ABS-CBN and also served as its Group Internal Auditor before joining GMA Network in March 2001. He also worked with SGV and Co. in the early part of his career. Mr. Mastrili concurrently holds key positions in GMA Subsidiaries namely: Comptroller/Chief Accounting Officer of GMA Holdings, Treasurer of Alta Productions, Director of Script2010 and GMA Kapuso Foundation, and Comptroller of GMA Films, GMA Kapuso Foundation and GMA Worldwide.

**Lilybeth G. Rasonable**, Filipino, 55 years old, is the Senior Vice President of the Entertainment Group of GMA Network, Inc. She is mainly responsible for the production of entertainment programs of the Network.

After earning her degree in Broadcast Communication from the University of the Philippines, Ms. Rasonable immediately worked in the broadcasting industry, starting out as a Production Assistant and later on, an Associate Producer of the Intercontinental Broadcasting Company. She likewise worked as Production Coordinator and Executive producer of GMA Network, Inc.

Ms. Rasonable's work experience also included a post as Technical Consultant for Local Production with the Associated Broadcasting Company (ABC-5) and freelance Executive Producer for film and television. After a few years, she re-joined GMA as a Production Manager under its Sales and Marketing Group.

From Program Manager, Ms. Rasonable was promoted to Assistant Vice President for Drama in 2004. As AVP, she was a key figure in the creation of ground-breaking and phenomenal hits such as *Mulawin, Encantadia* and *Darna*, which made the primetime block of GMA invincible and contributed to the unprecedented success of GMA in its quest for leadership in the Philippine broadcasting industry. It was also during her time as AVP for Drama when GMA produced programs that created superstars for the Network and afternoon dramas dramatically rose and established strong presence in their timeslots with breakthrough innovations.

In 2010, Ms. Rasonable was promoted to the position of Vice President, Drama Productions and tasked with the supervision of non-primetime and primetime drama programs of GMA. By February 2012, she took the helm as Officer-in-Charge of the Entertainment TV (ETV) Group. And in December 2013, she received her promotion and appointment as ETV's Senior Vice President. ETV was renamed Entertainment Group in 2017.

Elvis B. Ancheta, Filipino, 52 years old, is GMA Network's Senior Vice President and Head of Engineering Group. He is concurrently the Head of Transmission and Regional Engineering Department of the Network.

Engr. Ancheta is a Professional Electronics Engineer and is a member of the Institute of Electronics and Communications Engineers of the Philippines. He was also GMA's principal representative to the Technical Working Group chaired by the National Telecommunications Commission for the drafting of the Digital Terrestrial Television Broadcasting - Implementing Rules and Regulations.

Engr. Ancheta earned his Bachelor of Science in Electronics and Communications Engineering degree from Saint Louis University in Baguio City.

**Lizelle G. Maralag**, Filipino, 53 years old, is GMA Network's Chief Marketing Officer. She is responsible for driving revenue growth and marketing innovation within all media platforms of the Network, to include GMA's broadcast stations, both Philippine-based and international channels, as well as the other non-broadcast platforms. Under her leadership, GMA became the only Philippine broadcast company with the most number of local and global marketing awards.

She joined the GMA Network in 2010, after a laudable career as an advertising media professional spanning more than two (2) decades, where she drove to leadership position the top-ranked media agency in the market, Starcom Mediavest Group Phils. Co. Inc. as Managing Director, while concurrently serving as the Chairperson of Publicis Groupe Media Philippines, overseeing Zenith Optimedia Phils., too. She continues to hold the record in the media advertising industry for winning the most number of Media Agency of Record pitches when she was Managing Director of Starcom Mediavest Group Philippines, from 2000-2009.

She holds a degree of Bachelor of Science in Statistics at the University of the Philippines, Diliman, and took post graduate studies at the INSEAD in Singapore. She was Founding Co-Chairperson of the Media Specialists Association of the Philippines (2008-2009), Chairman of the Radio Research Council

Adjudication & Review Board, was a Director of the TV Research Council, was a part-time instructor at the University of Asia and the Pacific, served as a global juror in the Starcom MediaVest Group Fuel Awards (2004), and is a frequent jury member in local and regional advertising and marketing industry awards, the most recent of which is the Asia-Pacific Advertising Effectiveness Awards(Effies).

#### Significant Employees

Although the Company and its key subsidiaries have relied on, and will continue to rely on, the individual and collective contributions of their executive officers and senior operational personnel, the Company and its key subsidiaries are not dependent on the services of any particular employee.

## Family Relationships

Gilberto R. Duavit, Jr. is the brother of Judith M. Duavit-Vazquez. Joel Marcelo G. Jimenez and Laura J. Westfall are siblings. Anna Teresa M. Gozon-Abrogar is the daughter of Felipe L. Gozon. Felipe L. Gozon's sister, Carolina L. Gozon-Jimenez, is the mother of Joel Marcelo G. Jimenez and Laura J. Westfall.

## Involvement in Certain Legal Proceedings

To the best of the Company's knowledge, during the past five (5) years and up to date, there had been no occurrence of any of the following events which are material to an evaluation of the ability or integrity of any director, person nominated to become a director, executive officer, or control person of the Company:

- Any filing of an insolvency or bankruptcy petition by or against any business of which such person was a general partner or executive officer, either at the time of the insolvency or within two (2) years prior to that time;
- Any conviction by final judgment in a criminal proceeding, domestic or foreign, or any pending criminal proceeding, domestic or foreign, of any such person, excluding traffic violations and other minor offenses;
- Any final and executory order, judgment, or decree of any court of competent jurisdiction, domestic
  or foreign, against any such person, permanently or temporarily enjoining, barring, suspending, or
  otherwise limiting involvement in any type of business, securities, commodities, or banking
  activities; and,
- Any final and executory judgment of any such person by a domestic or foreign court of competent jurisdiction (in a civil action), the SEC, or comparable foreign body, or a domestic or foreign exchange or electronic marketplace or self-regulatory organization, for violation of a securities or commodities law.

## Resignation of Directors

No director has resigned or declined to stand for re-election to the Board of Directors since the date of the last annual meeting of the Company because of a disagreement with the Company on matters relating to the Company's operations, policies and practices.

## Certain Relationships and Related Transactions

## Advances to Affiliates

The Company has, from time to time, made advances to certain of its affiliates. The advances are non-interest bearing.

The Company made advances to Mont-Aire in the amount of P121.4 million as of December 31, 2004. Of such advances, the Company converted the amount of P38.3 million into P38.3 million worth of common shares of Mont-Aire. Simultaneously, the other shareholders of Mont-Aire, namely, Group Management and Development, Inc., Television International Corporation and FLG Management and Development Corporation converted advances in the aggregate amount of P23.5 million made by them to Mont-Aire into P23.5 million worth of common shares of Mont Aire. The SEC approved the conversion of the advances into equity on February 17, 2006. The Company owns 49% of Mont-Aire, with the remaining 51% being owned by the Duavit family, Gozon family and Jimenez family. Mont-Aire is a real estate holding company whose principal property is a 5.3 hectare property located in Tagaytay, Cavite. Such property is not used in the broadcasting business of the Company. As of December 31, 2018 and 2017, Mont-Aire has had advances owing to the Company in the amount of P89 million and P88.2 million, respectively. Please see Note 20 of the Company's financial statements.

## Agreements with RGMA Network, Inc. ("RGMA")

The Company has an existing agreement with RGMA for the latter to provide general management, programming and research, events management, on-air monitoring of commercial placements, certificates of performance, billing and collection functions, and local sales service for the 25 radio stations of the Company. RGMA is paid management and marketing fees based on billed sales. Please see Note 20 of the Company's financial statements.

## Agreements with GMA Marketing and Productions, Inc. ("GMA Marketing")

The Company entered into a marketing agreement with its wholly owned subsidiary, GMA Marketing wherein GMA Marketing agreed to sell television advertising spots and airtime in exchange for which GMA Marketing will be entitled to a marketing fee and commission. Apart from this, the Company likewise engaged the services of GMA Marketing to handle and mount promotional events as well as to manage the encoding, scheduling of telecast/broadcast placements and subsequent monitoring of sales implementations for which GMA Marketing is paid a fixed monthly service fee. In 2016, GMA Marketing operations were integrated to the Company. Please see Note 20 of the Company's financial statements.

## Belo Gozon Elma Parel Asuncion & Lucila Law Office

The Company and the law firm of Belo Gozon Elma Parel Asuncion & Lucila entered into a retainer agreement in 1993 under which Belo Gozon Elma Parel Asuncion & Lucila was engaged by the Company as its external counsel. As such external counsel, Belo Gozon Elma Parel Asuncion & Lucila handles all cases and legal matters referred to it by the Company. Other than Felipe L. Gozon, who is part of the Gozon Family, one of the principal shareholders of the Company, and director of the Company since 1975, some of the lawyers of Belo Gozon Elma Parel Asuncion & Lucila eventually assumed certain positions and functions in the Company either in their individual capacities or as part of the functions of Belo Gozon Elma Parel Asuncion & Lucila as the Company's external counsel. Please see Note 20 of the Company's financial statements.

## Item 6. Compensation of Directors and Executive Officers

## (a) CEO and Top 5 Compensated Executive Officers:

The following are the Company's highest compensated executive officers:

#### Name and Position

Felipe L. Gozon Gilberto R. Duavit, Jr. Felipe S. Yalong

Marissa L. Flores Lizelle G. Maralag Rizalina D. Garduque Chairman and CEO President and COO

Executive Vice President and Concurrent Group Head,
Corporate Services Group and Chief Financial Officer
Senior Vice President, News and Public Affairs Group
Chief Marketing Officer, Sales and Marketing Group
Vice President, Sales – News and Public Affairs and Regional

	Year	Annual Salaries (in thousands)	13th Month and Bonuses (in thousands)	Total
	2016	127,348.3	158,525.0	285,873.2
	2017	144,348.5	131,232.1	275,580.6
CEO and Top 5 Highest	2018	200,422.7	173,643.5	374,066.2
Compensated Officers	2019 (estimate)	210,443.8	182,325.7	392,769.5
	2016	196,896.4	197,604.4	394,500.8
	2017	223,700.6	167,779.8	391,480.4
Aggregate compensation paid to	2018	303,840.3	207,742.4	511,582.7
all officers and directors as a group	2019 (estimate)	315,993.9	216,052.1	532,046.0

## (a) Directors and other Executive Officers

Section 8 of Article IV of the Company's By-Laws provides that as compensation of the directors, the Members of the Board shall receive and allocate yearly an amount of not more than two and a half percent (2.5%) of the net income after income tax of the corporation during the preceding year. Of the said 2.5%, one percent (1%) shall be allocated to the members of the Board of Directors to be distributed share and share alike. The remaining one and a half percent (1.5%) shall be allocated to the members of the Executive Committee to be distributed share and share alike.

Employee Stock Ownership Plan ("ESOP")

The Company has no outstanding options or warrants held by its CEO, the named executive officers, and all officers and directors as a group.

#### Item 7. Independent Public Accountants

- (a) SyCip Gorres Velayo & Co. has acted as the Company's external auditors since 1994. The same accounting firm is being recommended for re-election at the scheduled annual meeting.
- (b) Representatives of SGV & Co. for the current year and for the most recently completed fiscal year are expected to be present at the Annual Stockholders' Meeting. They will have the opportunity to make a statement if they desire to do so and are expected to be available to respond to appropriate questions.

The Company only became publicly listed with the Philippine Stock Exchange on July 30, 2007. Pursuant to Rule 68 paragraph 3 (b) under the Rules and Regulations Covering Form and Content of Financial Statements (SRC Rules 68 and 68.1, as amended), the Company has engaged Ms. Marydith C. Miguel, partner of SGV & Co., to sign the Company's 2017 audited financial statements.

(c) Changes in and disagreements with accountants on accounting and financial disclosure

The Company has not had any disagreements on accounting and financial disclosures with its current external auditors during the two most recent fiscal years or any subsequent interim period.

Sycip Gorres Velayo & Co. has no shareholdings in the Company nor any right, whether legally enforceable or not, to nominate persons or to subscribe for the securities in the Company. The foregoing is in accordance with the Code of Ethics for Professional Accountants in the Philippines set by the Board of Accountancy and approved by the Professional Regulation Commission.

- (c) The aggregate fees billed for each of the last two years for the professional services rendered by SyCip Gorres Velayo & Co. amounted to P6.3 million in 2016 and P6.5 million in 2017 (these included the fees related to financial audit and services for general tax compliance).
- (d) The Company's Audit and Risk Management Committee was formed in 2007 and was formally organized during the latter portion of that year. The Audit and Risk Management Committee reviews the fee arrangements with the external auditor and recommends the same to the Board of Directors. The Audit and Risk Management Committee has recommended the appointment of Sycip Gorres Velayo and Co., as the external auditor of the Company.

The members of the Audit Committee are as follows:

Dr. Jaime C. Laya (*Chairman*) Chief Justice Artemio V. Panganiban Anna Teresa M. Gozon-Abrogar Laura J. Westfall

## Item 8. Authorization or Issuance of Securities Other than for Exchange

There are no matters or actions to be taken up in the meeting with respect to authorization or issuance of securities.

## Item 9. Modification or Exchange of Securities

There are no matters or actions to be taken up in the meeting with respect to the modification of any class of the Company's securities or the issuance or authorization for issuance of one class of the Company's securities in exchange for outstanding securities of another class.

## Item 10. Financial and Other Information

In connection with Item 9 hereof, the Company has incorporated by reference the following as contained in the Management Report prepared in accordance with Rule 68 under the Rules and Regulations Covering Form and Content of Financial Statements (SRC Rules 68 and 68.1, as amended):

- 1) Audited Financial Statements for December 31, 2018 and 2017;
- 2) Management Discussion and Analysis or plan of operation; and
- 3) Information on business overview, properties, legal proceedings, market price of securities, and dividends paid out, corporate governance, corporate social responsibility.

## Item 11. Mergers, Consolidations, Acquisitions and Similar Matters

No action is to be taken with respect to the mergers, consolidations, acquisitions and similar matters.

## Item 12. Acquisition or Disposition of Property

No action is to be taken with respect to the acquisition or disposition of any property.

## Item 13. Restatement of Accounts

No action is to be taken with respect to the restatement of any asset, capital or surplus account of the Company.

#### D. OTHER MATTERS

## Item 14. Action with Respect to Reports

- (a) Approval of the Annual Report of Management and the Audited Financial Statements for the year ending December 31, 2018.
- (b) Approval of the Minutes of the 2017 annual meeting of the Stockholders held on May 16, 2018, covering the following salient matters:
  - (i) Approval of the Minutes of the annual meeting of the stockholders on May 17, 2017
  - (ii) Annual Report of the Chairman and Chief Executive Officer
  - (iii) Financial Report
  - (iv) Ratification of all acts of the Board of Directors and the Executive Committee

- (v) Election of the Members of the Board of Directors, including the Independent Directors
- (vi) Election of the External Auditor
- (c) Ratification of the acts of the Board of Directors/Corporate Officers, summarized as follows:

All acts and resolutions of the Board of Directors and Management for the period covering May 16, 2018 to May 17, 2017 adopted in the ordinary course of business, summarized as follows:

- Approval of the Minutes of the organizational meeting of the Board of Directors on May 16, 2018;
- Approval of the Minutes of the regular meetings of the Board of Directors covering the following matters:
- Appointment of signatories;
- Approval of borrowings, opening of accounts and bank transactions;
- Appointment/Election of Officers;
- Approval of the record date and venue of the Annual Stockholders' Meeting;
- Approval and release of the financial statements for the year ended December 31, 2018.

## Item 15. Matters Not Required to be Submitted

All actions or matters to be submitted in the meeting will require the vote of the security holders.

## Item 16. Amendment of Charter, By-Laws or Other Documents

No action is to be taken with respect to any amendment of the Company's charter, by-laws or other documents.

## Item 17. Other Proposed Action

- (a) Ratification of the Acts of the Board of Directors/Corporate Officers (as enumerated in Item 14 part c) including:
  - (i) Declaration by the Board of Directors on April 5, 2018 of cash dividends to stockholders of record as of April 23, 2018 and payment date on May 15, 2018.

- (b) Election of the Members of the Board of Directors, including two independent directors for the ensuing calendar year
- (c) Election of the External Auditor

#### Item 18. Voting Procedures

- (a) Vote Required: Motions, in general, require the affirmative vote of a majority of the shares of the Company's common stock present and/or represented and entitled to vote. However, under Philippine law, certain proposed actions may require the vote of at least two thirds (2/3) of the outstanding capital stock of the Company. The manner of voting is non-cumulative, except as to the election of directors.
- (b) Method: Straight and cumulative voting. In the election of directors, the nine (9) nominees garnering the highest number of votes shall be elected directors. The stockholder may vote such number of shares for as many persons as there are directors to be elected, or he may cumulate said shares and give one candidate as many votes as the number of directors to be elected, or he may distribute them on the same principle among as many candidates as he shall see fit; provided, the total number of votes cast by him shall not exceed the number of shares owned by him multiplied by the number of directors to be elected.
- (c) The Corporate Secretary shall be responsible for counting votes based on the number of shares entitled to vote owned by the stockholders who are present or represented by proxies at any meeting of the stockholders, in the presence of the Company's external auditor.

Other than the nominees' election as directors, no director, executive officer, nominee or associate of the nominees has any substantial interest, direct or indirect by security holdings or otherwise in any way of the matters to be taken upon during the meeting. The Company has not received any information that an officer, director or stockholder intends to oppose any action to be taken at the Annual Stockholders' Meeting.

Upon written request of the stockholders, the Company undertakes to furnish said stockholder with a copy of the SEC Form 17-A free of charge. Any written request for a copy of the Sec Form 17-A shall be addressed to the following:

GMA NETWORK, INC. 9/F GMA NETWORK CENTER **EDSA corner Timog Avenue Diliman Quezon City** 

Attention:

RONALDO P. MASTRILI

SENIOR VICE PRESIDENT, FINANCE AND ICT

Copies of the Unaudited Interim Financial Statements (period ended March 31, 2018) ("IFS") will be made available to each stockholder at least five (5) calendar days before the Annual Meeting. Such report can be viewed at the Company's official website five (5) calendar days before the meeting and hard copies of the company's IFS and management discussion may be available upon request also five (5) calendar days before the said meeting.

After reasonable inquiry and to the best of my knowledge and belief, I certify that the information set forth in this report is true, complete and correct. This report is signed in the City of Makati on April 3, 2019.

GMA NETWORK, INC.

By:

ROBERTO RAFAEL V. LUCILA

Corporate Secretary

#### MANAGEMENT REPORT

## I. BUSINESS OVERVIEW

GMA Network, Inc. is a free-to-air broadcasting company principally engaged in television and radio broadcasting, the production of programs for domestic and international audiences, and other related businesses. The Company derives the majority of its revenues from advertising related to television broadcasting.

GMA Network has 47 VHF and 41 UHF TV stations throughout the Philippines with its signal reaching approximately 96% of the country's total TV households (Source: 2018 Nielsen Television Establishment Survey; Claimed reception among TV homes).

In 2018, GMA Network, Inc. sustained its leadership in National Urban TV ratings and in the viewer-rich areas of Urban Luzon and Mega Manila. The Company posted decreases in its gross revenues and net income for 2018 versus 2017.

GMA Network's international operations opened new revenue streams from the launch of its channels on various platforms and territories around the globe.

## GMA SUBSIDIARIES, JOINT VENTURE AND AFFILIATES

The Company's subsidiaries and affiliates are involved in media-related services such as movie making, sets and props construction, film syndication, music and video recording, new media, online gaming (RIA: please confirm. I do not see it in the listing below), post production services, and marketing, which complement the Company's core television and radio broadcasting business.

The following table shows the Company's holdings in its principal subsidiaries, joint ventures and affiliates as of December 31, 2018:

COMPANY	OWNERSHIP	PRINCIPAL ACTIVITIES				
Subsidiaries						
GMA New Media, Inc. (NMI)	100%	Converging Technology				
Citynet Network Marketing and	100%	Television entertainment production				
Productions, Inc.						
GMA Network Films, Inc.	100%	Film production				
GMA Worldwide (Philippines), Inc.	100%	International syndication sales, marketing an repurposing of the Parent Company's programs				
RGMA Marketing and Productions, Inc. (GMA Records)	100%	Music recording, publishing and video distribution				
Scenarios, Inc.****	100%	Design, construction, maintenance and storage of sets f TV, stage plays and concerts; transportation services				
Script2010, Inc. (Script2010)*	100%	Design, construction and maintenance of sets for TV, stage plays and concerts; transportation and manpower services				
Alta Productions Group, Inc.	100%	Pre- and post-production services				
GMA Marketing & Productions, Inc.**** (GMPI)	100%	Exclusive marketing and sales arm of GMA's airtime; events management; sales implementation; traffic services and monitoring				

Mediamerge Corporation**	100%	Business development and operations for the Company's online publishing/advertising initiatives			
Digify, Inc. (Digify)**	100%	Crafting, planning and handling advertising and othe forms of promotion including multi-media productions			
Joint Ventures					
INQ7 Interactive, Inc.****	50%	Internet publishing			
Philippine Entertainment Portal, Inc. (PEP)**	50%	Internet publishing			
Affiliates		3			
Mont-Aire Realty and Development Corp.***	49%	Real estate			
RGMA Network, Inc.	49%	Radio broadcasting and management			

Notes:

\* Indirectly owned through Citynet Network Marketing and Productions, Inc.

\*\* Indirectly owned through GMA New Media, Inc.

\*\*\* 49% owned by GMA Network, Inc.
\*\*\*\* Not operational

## COMPETITION

The Company currently competes for audiences and advertising revenues directly with other broadcast stations, radio stations, newspapers, magazines, cable television, and outdoor advertising within their respective markets.

The Following table presents major broadcasting networks in the country:

			2018	2018 Ratings & Audience Share					
Network	Description		(Total day; 6AM-12MN)						
			Mega Manila	Urban Luzon	Urban National				
		Household Ratings	14.7	14.2	12,6				
GMA	,	Audience Share	45.6	43.9	39.1				
	Radio and TV broadcasting	Household Ratings	9.4	10.2	12.0				
ABS-CBN	network and multimedia company. Founded in 1953, and is the first television station in the Philippines.	Audience Share	29.1	31.7	37.2				
	GMA Network's sister channel. It	Household Ratings	1.4	1.2	1.0				
GNTV	is programmed by GMA. GMANEWS TV (GNTV) was	Audience Share	4.2	3.7	3.1				

	launched on February 28, 2011.				
	Third-oldest TV network in the country, with main broadcast facilities in Novaliches, Quezon City. On March 2, 2010, Mediaquest acquired 100 percent ownership of the Associated Broadcasting Company and Primedia Inc., the broadcasting firm's major block airtimer.	Household Ratings	1.1		1.3
TV5		Audience Share	3.3	3.3	4.0
	Radio Philippines Network (RPN 9) is a Philippine VHF television network of the Government Communications Group. On November 29, 2009, the network re-branded again under the new name Solar TV on RPN.	Household Ratings	0.1	0.1	0.1
					Control Contro
SOLAR TV / ETC (RPN) / CNN Philippines *	*Solar TV went off air on February 26, 2011 and was re- launched as ETC (RPN) on March 2, 2011.	Audience Share	0.3	0.3	0.3
	It was re- launched anew as Solar News (RPN) on November 30, 2013, then was replaced by 9TV (RPN) starting Aug. 23, 2014. On March 16, 2015, 9TV (RPN)				

	was re-launched as CNN PHILIPPINES.				
Studio 23 / ABS-CBN Sports + Action **	Sister network to the main ABS- CBN	Household Ratings	0.5	0.5	0.6
	Broadcasting Corporation, airing programming aimed towards young adults, such as North American imports and other English language programming.	Audience Share	1.6	1.7	1.9
	**Studio 23 was re-launched as ABS-CBN Sports + Action on January 18, 2014.				
National Broadcasting Network / PTV	Official government TV,	Household Ratings	0.1	0,1	0.1
	formerly called Maharlika Broadcasting System, Inc. and later the People's Television Network, Inc. (PTV).	Audience Share	0.3	0.3	0.3
	IBC-13 is a VHF	Household Ratings	0.0	0.0	0.0
Intercontinenta I Broadcasting Corporation (IBC 13)	Government Communications Group launched in 1975 by Roberto Benedicto.	Audience Share	0.0	0.0	0.1
Southern Broadcasting Network Solar News Channel / TALK TV (SBN) / ETC (SBN) ***	On January 1, 2008, Solar Entertainment Corporation's	Household Ratings	0.0	0.0	0.0
	entertainment channel ETC aired on this station.  ***SBN was launched as Talk	Audience Share	0.1	0.1	0.1

	TV (SBN) on March 3, 2011 and was later replaced by Solar News Channel on October 30, 2012. This channel was re- launched anew as ETC (SBN) on November 30, 2013.				Control of the contro
	RJTV is a UHF free to air television channel owned and operated by	Household Ratings	0.0	0.0	0.0
2 <sup>nd</sup> Ave. (RJTV) ****	Rajah Broadcasting Network, Inc. owned by Ramon "RJ" Jacinto. Solar is also programming 2 <sup>nd</sup> Ave.				
	****On June 5, 2018, 2nd Avenue ceased its broadcast after a 12-year run on cable and free-to- air and a decade of blocktime agreement with RJTV.	Audience Share	0.1	0.1	

NOTE: Ratings data are based on the Nielsen Television Audience Measurement (TAM).

## INTERNATIONAL DISTRIBUTION: Optimizing revenue opportunities amid changing TV landscape

The Company's television programs are distributed outside the Philippines in a number of ways. Through GMA International, the Network distributes subscription-based international linear channels – GMA Pinoy TV, GMA Life TV, and GMA News TV International. Meanwhile, both GMA International and GMA New Media Inc., a wholly-owned subsidiary of the company, also distributes non-linear content through Video On Demand (VOD) service. Linear channels and non-linear VOD contents are all distributed both through the traditional (DTH, cable, IPTV) and digital (OTT/mobile) platforms across various territories in North America, APAC, MENA and Europe. Meanwhile, through GMA Worldwide (Philippines), Inc. (GWI), a wholly-owned subsidiary of the Company, GMA's locally produced programs are distributed on all platforms through worldwide syndication sales to broadcasters/companies in China, Southeast Asia, Africa, and Europe.

Aside from license fees received from linear channel and VOD subscriptions, GMA International's revenue stream also includes advertising from digital/social media outlets, pay-per-view, sponsorships from events and ticket sales.

Positioned primarily as a premium content provider on global multiple-platform distribution outlets, GMA International contributed 32% of the Company's net income after tax in 2018.

In 2019, GMA Pinoy TV, GMA Life TV, GMA News TV international, and GMA On Demand will be on expanded distribution in Asia Pacific via Brunei, India, Laos, Macau, Malaysia, Myanmar, Pakistan, South Korea, Taiwan, and Vietnam. The channels will also be available in over 30 countries in the Caribbean Islands and South Pacific islands. In line with the evolving pay-TV landscape, it will expand distribution into OTT in underserved and unserved territories and demographic segments.

#### **GMA PINOY TV**

Launched in 2005, GMA Pinoy TV delivers to an international audience the Company's most popular news and public affairs and general entertainment programs. The Company operates GMA Pinoy TV through which it offers subscription-based programs internationally.

GMA Pinoy TV continues to establish global exposure and presence for the Network that brings the company's programs to Filipino communities around the world. In North America, GMA Pinoy TV is available across all 50 states of the United States and Canada, while in the Middle East, it can be accessed in 17 countries such as the Kingdom of Saudi Arabia, United Arab Emirates, Qatar, Bahrain, and Kuwait.

The Company's flagship international channel has also established its presence in 12 countries in North Africa and 16 countries in Europe – among them are the UK, France, Germany, and Italy. In Asia Pacific, GMA Pinoy TV can be enjoyed in Japan, Guam, Saipan, Hong Kong, Singapore, Papua New Guinea, Australia, New Zealand, the British Indian Territory of Diego Garcia, Madagascar, Malaysia, Palau, Haiti, and soon in South Korea.

Under the carriage and licensing agreements with international payTV operators, the Company generally receives a portion of the subscription fees and is also allocated a certain number of advertising minutes through which the Company may sell advertising spots, which it does, through GMA Sales and Marketing Group (SMG).

#### **GMA LIFE TV**

GMA Life TV, GMA Network's second international channel, was launched three years after the success of GMA Pinoy TV. More than just offering mainstream entertainment, GMA Life TV engages more viewers with its exciting line-up of heart-warming and innovative programs that feature the Filipinos' lifestyle and interests.

GMA Life TV is available in the United States, Canada, Middle East, North Africa, Europe, and Asia Pacific, particularly in Australia, New Zealand, Hong Kong, Singapore, Japan, Papua New Guinea, Madagascar, Palau, Guam and Saipan.

#### **GMA NEWS TV INTERNATIONAL**

In September 2011, GMA Network began distributing GMA News TV International in order to provide overseas Filipinos with the latest, most comprehensive, and most credible news coverage from the Philippines. It offers internationally acclaimed and award-winning news and public affairs programs with 7 to 8 hours of original content daily.

GMA News TV International is now available in the United States, Canada, Middle East, North Africa, Europe, and Asia Pacific, particularly in Australia, New Zealand, Hong Kong, Singapore, Japan, Malaysia, Madagascar, Palau, Guam and Saipan.

#### CONVERGING TECHNOLOGY

**GMA New Media, Inc.** is GMA Network's digital media and technology arm in charge of R&D, Software Design & Development, Systems Integration and Quality Assurance. Since its inception in July 2000, it has launched category-breaking projects in web, mobile, digital television and other new and emerging platforms.

#### **GMA NMI AS GAMECHANGER**

Back in the days when traditional and new media had clear boundaries, GMA NMI had the audacity to blur the borders. It was the first to enable mobile and TV to talk to each other, ushering in the era SMS-TV.

Almost two decades later, NMI continues to be at the top of its game.

As GMA Network's innovation center and de facto future-proofing agent, GMA NMI spearheads the design and implementation of the media giant's grand digital blueprint aimed to ensure the company's leadership in the digital era.

#### **WEB**

#### Online Publishing

In its early years, NMI launched GMA's official entertainment website, iGMA.tv, and its official news website, GMANews.tv. Both websites have won local and international acclaim as well as loyal patronage among Filipinos here and abroad.

NMI launched www.GMANetwork.com in late 2011 to consolidate all of GMA's web properties into a single portal. The GMA portal won in the Digital Filipino Web Awards in 2014 for the Television category, an indication that the move was a master stroke in establishing the Network's dominant presence online. In 2016, GMANetwork.com breached the two-billion mark in pageviews at it generated 2.01 billion in total, up by 10% from 2015's 1.87 billion pageviews.

2015 was a milestone year for GMA News Online (GNO) as it breached the one billion pageviews mark. From 1.14 billion in 2015, GNO increased its pageviews to 1.3 billion in 2016, up by 17%. Synergies from the Social Media team and the editorial team to enhance overall user experience, as well as NMI's non-stop back-end upgrades, helped sustain improvements in web metrics.

NMI entered into a joint venture with Summit Media and launched PEP.ph, the leading showbiz news portal in the Philippines. It also launched SPIN.ph or Sports Interactive Network, currently the No. 1 sports website based on recent data from Effective Measure. NMI provides the technology back-end of said sites. The joint venture is a way for GMA to capture a bigger slice of the online audience share by targeting readers who are keen on sports and entertainment.

## **MOBILE**

NMI pioneered interactive TV in the Philippines with the launch of SMS-TV services in "Debate" and Startalk, and Eat Bulaga's Cool Dudes segment. This laid the foundation for succeeding SMS-TV initiatives that carried NMI through several years of growth and profit.

NMI also introduced SMS technology to Philippine broadcast TV and was the first to launch an interactive chat and gaming show called *Txtube*.

NMI launched Fanatxt, a mobile-based celebrity portal for Kapuso stars, considered as one of the most successful mobile VAS services ever launched locally.

NMI broke new ground with the launch of *Teledrama Text Saya*, the first ever mobile point of purchase promo for GMA's primetime shows done in partnership with GMPI.

NMI also developed the GMA News Online iOS and Android mobile apps that sport a new user interface to keep up with current design trends. The mobile apps allow people easy access to GMA content using their handheld devices. The GMA portal mobile app was also launched and was designed to be the perfect mobile companion to top-rating GMA shows.

#### **CONVERGENT MEDIA**

NMI works closely with GMA Marketing and Promotions, Incorporated (GMPI) in the launch of innovative convergent media campaigns such as *Win Mo Kapuso* and *Win Mo Pamasko*. The combination of TV plus new media has become a valuable strategic offering for clients in terms of ensuring the widest possible reach for both online and offline audiences.

YouScoop is NMI's joint initiative with GMA News and Public Affairs (NPA) that aims to promote citizen journalism and vigilance. YouScoop helps empower the people to provide information and news when and where it happens. Users can send information, photographs, videos and even audio recordings of newsworthy events wherever and whenever they may be through the app. A team of editors chooses items that will be featured in the YouScoop page on GMA News Online, while significant contributions that merit public broadcast are aired on any one of the GMA News and Public Affairs programs.

In collaboration with GMA NPA, NMI launched **IMReady**, a one-stop online portal for public safety information to aid in traffic and disaster awareness and preparedness. The project aims to provide the public with timely and relevant information to minimize risks and better prepare them during emergency situations. It also enables the public to plan their routes and itineraries. IMReady can be accessed on the Internet and can be downloaded as an app in both iOS and Android.

In view of making IMReady a cutting-edge application, NMI sealed an exclusive media partnership agreement with Google-owned Waze, a leading social GPS navigation system that provides crowd-sourced traffic information and real-time maps. Waze allows subscribers to share real-time traffic and road information that enables people to save time and gas money on their daily commute. By connecting drivers to one another, the app helps people create local driving communities that work together to improve the quality of everyone's daily driving.

## **BROADCAST**

#### Election Coverage

NMI has maintained its track record of providing GMA News and Public Affairs with speedy and accurate delivery of elections results using the latest technologies for the Eleksyon 2013 coverage. NMI spearheaded the count operations in PPCRV by acquiring, extracting, and prioritizing data from the COMELEC before sending it to GMA for processing.

To achieve multi-screen pervasiveness, NMI provided the most comprehensive election count data across all platforms—from television to mobile and the Internet. The team deployed its *proprietary* search engine that enabled users of GMA News Online and its mobile app (in both Android and iOS) to retrieve election count data in the Search Results. While all the other websites and apps were

incapable of integrating the count results in their search, NMI's proprietary search returned the most relevant results for all candidates during election time.

NMI serves the same function of ensuring fast and accurate delivery of elections results in the 2016 elections.

NMI launched the Eleksyon 2016 microsite in February. On top of the usual news content, the microsite also has a special section where visitors can get to know the candidates running for the top positions this year. The **Candidates Section**<sup>6</sup> contains the presidential and vice presidential aspirants' profiles, including their political history, controversies they are linked to, their respective Statements of Assets, Liabilities and Net Worth, and much more.

The microsite also features the **Campaign Tracker** section<sup>7</sup> where the candidates' daily schedules are plotted on a map with a short description of their itinerary. A link can also be included in the description window if GNO has a supporting story of the campaign. Another recent improvement of this section is the field for voting population and 2013 elections voter turnout.

NMI also added a special information section to the microsite that summarizes the **demographics of the country's registered voters**. Information is presented based on gender, age, civil status and can be drilled down to the city level.

According to data from Effective Measure for worldwide audience for the period May 9 to 11, GMA News Online recorded 109,802,626 page views—the highest number of page views for three consecutive days, a feat that has never been achieved by any local site to date. GMA's online portal had almost 90 million page views over ABS-CBN News, which only managed 19,940,178.

GMA News Online delivered real-time election updates, including up-to-the-minute partial and unofficial results for all positions in the national and local elections up to the clustered precinct level, accessible in all platforms and devices.

Using a proprietary technology developed by GMA NMI, GNO also offered "Smart Search" that made it faster and easier for site visitors to find results by candidate, place or position. NMI powered GMA Network's first ever 360-degree livestream of the PiliPinas Debates 2016. For the first leg of the PiliPinas Debates 2016 held in Cagayan De Oro City on February 21, 2016, GMA News and Public Affairs and NMI teamed up to mount the first 360-degree livestream coverage of a live event in the Philippines, and one of the first worldwide.

The 360-degree livestream was available for near-real-time viewing on GMA News Online (www.gmanetwork.com/news) and later in GMA's YouTube channel, on-demand.

NMI's R&D unit developed the proprietary technology that allows any web user to pan the camera view around the venue. It utilizes a special single web camera that captures all angles simultaneously. Moreover, NMI's 360 technology allows simultaneous streams to multiple users and at bit-rates that are within practical web limits.

## Digital TV

During the Internet Mobile Marketing Association of the Philippines (IMMAP) Digicon held on October 12, 2016, NMI unveiled a prototype of GMA's upcoming digital television product, an innovation that features both a receiver for digital television and a digital media set-top box.

<sup>&</sup>lt;sup>6</sup> Click here to see page: <u>http://www.gmanetwork.com/news/eleksyon2016/candidates</u>

<sup>&</sup>lt;sup>7</sup> Click here to see page: http://www.gmanetwork.com/news/eleksyon2016/campaign\_tracker

<sup>&</sup>lt;sup>8</sup> Click here to see page: http://www.gmanetwork.com/news/eleksyon2016/voters\_profile

A first in the country, the unique combination of a DTV and over-the-top (OTT) media delivery platform was demonstrated during the Digicon where NMI showed the digital transmission from GMA-7 and GMA News TV and how the device turned the television into a smart TV capable of playing on-demand content while simultaneously running chat applications and games such as "Angry Birds."

The development of the digital receiver is part of GMA's strategy to attract the elusive millennials as it enables the Network to provide them with content that they want, when they want it, and where they already are.

The Intellectual Property Office already issued a Certificate of Registration for the Utility Model application of the device.

NMI is set to also apply for a utility model patent in select international territories where it perceives the proprietary technology will hold promise in 2017.

### **NMI AS BUSINESS CENTER**

NMI created two subsidiaries to fulfill its role as a business center.

The first is **MediaMerge**, **Incorporated**, the online publisher of GMA News Online. MediaMerge takes charge of online advertising sales.

MediaMerge capped off 2018 with a -14% dip in total revenues versus prior year, or PHP 60.6M compared to PHP 67.2M earned in the previous year. It had generally been an extra challenging year for online publishing in general as many were negatively affected sales-wise by the major change in algorithm that Facebook implemented in January 2018 that de-prioritized posts from businesses and online publications to favor posts from the users' family and friends. The move was Facebook's response to address concerns about the platform being used for the proliferation of fake news. There was no alternative revenue channel offered by the social media giant that publishers could use as a substitute for the loss in revenue experienced by sites that relied on Facebook to drive significant traffic to their respective websites. New revenue channels were set to be rolled out in Q1 2019:

Designed to specialize in digital marketing, GMA NMI established **Digify**, **Incorporated**. Digify is a technocreative lab that specializes in sensor technologies such as augmented reality and beacon/proximity marketing, multimedia content production, and end-to-end software solutions for standalone digital and integrated marketing campaigns. Digify has launched a number of trailblazing projects that include award-winning apps for major clients and breakthrough solutions for clients in the technology industry.

### NMI AS GMA'S CONDUIT TO INDUSTRY PARTNERS

The Digital Age is marked by constant change and dynamism and favors those who can manage to be constantly ahead of competition. It is in this context that NMI perceives its mandate to ensure that GMA Network is always at the leading edge in the digital space.

GMA NMI manages relationships with major telecommunications companies in the Philippines and abroad, and with leading global brands such as Google, YouTube Facebook, and Waze, to name some. It likewise serves as a conduit to advertising agencies and digital distribution partners meant to create new avenues for incremental revenue and expand the reach of GMA content, both in the local and international markets.

NMI's partnership with YouTube pushed growth for the Advertising Video on Demand (AVOD) channel, as 2018 sales reached USD 3.8 million, or a growth of 141% versus last year.

The GMA Network YouTube channel now ranks among the Top 50 YouTube channels worldwide, a significant jump from being in the Top 200 last year.

The GMA YouTube channels generated a total of 7.8 billion (of what? Minues or revenues?) from 4.6 billion last year. Views grew 68% while watch time rose 108%, from 14.2 billion minutes in 2017 to 28.6 billion in 2018.

NMI attributes the growth in sales and metrics mainly to the addition of music-related channels such as The Clash, My Guitar Princess, Playlist, and other new channels, aside from content improvements implemented in the Entertainment channel.

GMA NMI sealed partnerships with two of Southeast Asia's leading Internet TV service providers, iFlix and Hooq in Q2 2015 for a new video content distribution platform. The platform, called *Over-the-Top* (OTT), is an IP-based<sup>9</sup> format for content delivery. This new type of video-on-demand service enables users to enjoy online streaming access and an offline viewing option of TV shows and movies. This service optimizes GMA's existing library of content and allows Filipinos here and in the region to watch their well-loved GMA shows whenever they want, wherever they may be. With a growing subscriber base in the country from both Hooq and iFlix, the leverage on these digital platforms creates an opportunity to expand the base of GMA consumers online and create GMA brand loyalty both here and abroad.

Talks have been ongoing for more tie-ups with other OTT providers, set for launch in 2019.

#### MOVIE PRODUCTION

**GMA Network Films, Inc.** was established in August 1995 to produce movies that cater to both the local and international markets. Its movie productions have reaped both critical acclaim and commercial success.

### MUSIC AND VIDEO RECORDING

RGMA Marketing and Productions, Inc. (GMA Records) was incorporated in September 1997 and became operational in 2004 after the Company decided to reactivate its musical recording business through the "GMA Records" label. Since resuming operations, GMA Records has leveraged the Company's talent and media resources, releasing music albums of various artists.

It also partnered with sister company GMA Films and other major film production outfits to release their films on DVD. Likewise, it has introduced the network's top-rating programs and blockbuster TV series into the home video market worldwide through GWI.

GMA Records works with GMA New Media and other local-based content providers and aggregators to take advantage of new revenue streams, particularly in the market of digital music downloading and streaming. The company also secured non-exclusive mobile, web and kiosk-based deals with different content providers worldwide to continuously exploit the potentials of its music and video assets.

GMA Records publishes music and administers copyrights on behalf of composers. GMA Records is also actively pursuing publishing deals, building on its current catalog of original compositions. GMA Records serves as a clearing house and a source of music for the Company's television and film

<sup>&</sup>lt;sup>9</sup> IP (or Internet Protocol) -based distribution of television content uses the internet rather than traditional terrestrial, satellite signal or cable television as a format for content delivery.

productions. It is also a member of FILSCAP, the Filipino Society of Composers, Authors and Publishers and SoundsRight.

Last May 2017, GMA Records ventured into concert production since as a record label, it is much abreast with the live performance circuit and is knowledgeable of the current music scene. Producing concerts enables GMA Records to exploit album productions and showcase the musical talents of GMA artists.

GMA Records also started producing an online musical channel in October 2017 via video performances of various music artists which will be made available online and will generate additional revenue for the company.

#### STAGE DESIGN

**Script2010, Inc.** was formally established in April 2010 as a subsidiary of Citynet Network Marketing and Productions, Inc. It engages in conceptual design and design execution through fabrication, construction, set-up and dismantling of sets, and creation of props. It also provides other related services such as live performances and events management, sales activation and promotion, and tradeshow exhibits.

**Script2010**, **Inc.** is also engaged in transportation, hauling and trucking services to further fulfill the needs of its clients. Other business units of **Script2010**, **Inc.** are video wall, light and sound equipment rental and mobile LED and robotics truck rental, and facility support services to various GMA departments.

### POST PRODUCTION

Alta Productions Group, Inc. was established in 1988 as a production house primarily to provide production services for the Network. Until the late 1990s, it operated a satellite studio in Makati, producing award-winning News and Public Affairs Programs for GMA Channel 7.

Today, Alta Productions Group's core business is audio dubbing and mixing for broadcast. Its fully digital audio recording and mixing studios is in sync with the Network's production requirements and broadcast standards. Aside from dubbing foreign content into the local vernacular for airing on the Network, Alta Productions Group also dubs station-produced content into English for international consumption. Its audio studio has now also included closed-captioning as new service.

In addition, Alta Productions Group's shoot and video post-production department produces TVCs, broadcast content, and documentaries for both local and international clients. It has also become a prominent player in the conceptualization, design, and staging of corporate events, conferences, exhibits, and other on-ground activations.

Alta Productions Group is proud to be one of the few production houses capable of servicing the complete spectrum of production requirements all under one roof. From conceptualization, creatives, shoot, post-production, all the way to execution. We find solutions for any kind corporate event or onground activity requirement.

#### **EMPLOYEES**

As of December 31, 2018, the Company has 2,514 regular and probationary employees. The Company also engaged 1,073 talents (on-cam and off-cam) in 2018. GMA Network, Inc. recognizes one labor

union, the GMA Network, Inc. Employees Union. The Collective Bargaining Agreement (CBA) for the cycle 2014-2019 took effect in July 2014.

## Item 6. Management Discussion and Analysis of Financial Condition and Results of Operations for the Years Ended December 31, 2018 and 2017

The Management Discussion and Analysis provides a narrative of the Company's financial performance and condition that should be read in conjunction with the accompanying financial statements, which have been prepared in accordance with accounting principles generally accepted in the Philippines.

As discussed below, the Company's financial statements do not show any losses from operation and hence the Company has not taken any measures to address the same.

### KEY PERFORMANCE INDICATORS

The Company uses the following measures to assess its performance from period to period.

### Ratings

The performance of a program and/or network as a whole with respect to household ratings is the primary consideration for an advertiser in the Philippines to determine whether to advertise on a given program and/or network. AGB Nielsen, a media research firm, provides ratings to the Company on a subscription basis.

### **Load Factor**

Load factor refers to the amount of advertising minutes aired during the breaks in a program as a percentage of the total minutes available for advertisement. The load factor is an indication of a program's or a timeblock's ability to sell advertising minutes. Load factor statistics are internally generated, although certain third parties monitor such statistics.

#### Signal reach/coverage

The ability to reach a greater number of viewers is a part of the Company's strategy to provide its advertisers with more value for their advertising expenditures. The Company frequently assesses its signal strength and coverage by conducting field intensity surveys and tests.

### Subscriber count

Subscriber count is the key performance indicator for the Company's initiatives in the international cable arena to diversify its revenue base beyond advertising revenues. The number of subscribers to the Company's GMA Pinoy TV, GMA Life TV and GMA News TV International form the benchmark for measuring the success of this service. The Company makes internal assessments to determine the market potential for each new initiative and sets a subscriber count target accordingly.

### Cost control

The Company is continuously searching for ways to control costs and to improve, efficiency. The Company has established systems and procedures to monitor costs and measure efficiency and has launched various initiatives and activities in relation to these efforts.

### FINANCIAL AND OPERATIONAL RESULTS

### For the Year Ended December 31, 2018

Capping the twelve-month period in 2018, GMA Network and Subsidiaries (GMA/the Company) recorded consolidated sales of over ₱15.0 billion, ending shy by only 2% than a year ago -- despite the challenges during most part of the year brought about by the industry-wide contraction in advertising spending. Consolidated revenues of the Company sealed at ₱15,236 million, behind previous year's tally of ₱15,602 million, albeit by only a low single-digit percentage. The dramatic improvement in this year's fourth quarter sales was instrumental in bridging the gap in year-to-date topline.

Income Data	2018 (in millions PhP)	2017 (in millions PhP)	Inc/(Dec) (in millions PhP)	%
Revenues  Television and radio airtime  Production and others	13,441.8 1.794.4	13,868.8 1,733.5	(427.0) 60.9	-3% 4%
Production and others	15,236.2	15,602.3	(366.1)	-2%
Total operating expenses	11,998.0	12,066.7	(68.7)	
EBITDA	4,823.9	5,217.4	(393.5)	
Net income	2,324.0	2,559.7	(235.7)	-9%
Attributable to Equity Holders of Parent Company Noncontrolling Interest	2,304.8 19.2	2,543.9 15.8	(239.1) 3.4	-9% 21%

For the year ended December 31, 2018, airtime sales sealed at \$\mathbb{P}\$13,442 million, lower than last year by \$\mathbb{P}\$427 million or 3%. Mixed results were seen in the various airtime-revenue generating platforms. Radio and Regional TV operations exhibited top-line improvements while Ch-7 and GMA News TV 11 finished with sales lower than prior year. The net reduction from the above was partly cushioned by the climb in other revenue sources, particularly from subsidiaries' operations and other businesses, which reflected a combined increase of \$\mathbb{P}\$61 million equivalent to 4%. On-line advertising revenues propelled the growth in this segment.

Meanwhile, the Company continued to put a tight rein on cost as total consolidated operating expenses (OPEX) for 2018 aggregating to P11,998 million manifested a reduction of P69 million or 1%. Production and other direct cost finished off at P6,484 million which was lower than year ago's P6,682 million by P199 million or 3%. This was partly offset by the hike in the Company's general and administrative expenses (GAEX) by P130 million or 2%. Consolidated GAEX stood at P5,514 million by the close of the twelve month period this 2018.

The drop in this year's top line drove consolidated Earnings before interest, taxes, depreciation and amortization (EBITDA) down to ₱4,824 million, lower than last year, albeit by still a single digit percentage of 8% or P393 million. Consolidated Net Income after tax for the twelve-month period this 2018 thus settled at ₱2,324 million, down by ₱236 million or 9% against last year's performance of ₱ 2,560 million.

### Revenues

Consolidated revenues this 2018 cumulated to P15,236 million, sliding by P366 million or 2% from year ago's P15,602 million. The shortfall in airtime revenues of P427 million was moderately cushioned by the top-line contribution coming from subsidiaries and other businesses by P61 million.

Paranuas	2018 (in millions PhP)		Inc/(Dec) (in millions PhP)	%
Television and radio airtime Production and others	13,441.8 1.794.4	13,868.8 1,733.5	(427.0) 60.9	-3% 4%
Troduction and strong	15,236.2	15,602.3	(366.1)	-2%

On a per platform basis, core channel, GMA-7 comprised the lion's share in the Company's revenue pie, pitching in more than three quarters of the consolidated top line. Compared to prior year's sales, the channel posted a reduction of 4% in airtime sales, arising from the contraction in advertising spending by major business partners. In the same manner, leading news channel GMA News TV 11 also wrapped up the year 2018 with sales lower by 6%.

On the other hand, these were partly mitigated by the boost in revenues generated by the Radio business, which bagged the second largest share in airtime revenues. Radio operations nationwide, pitched in revenues higher by 11% versus 2017. Lastly, Regional TV operations also proved its mettle sealing the year with sales up by 5% from a year ago. Both national and local sales posted revenues higher by 6% and 3%, respectively.

Ratings-wise, GMA continued to win against ABS-CBN in the nationwide urban TV ratings (NUTAM) in 2018 with 40.8% average people audience share versus its main competitor's 37.5%. Excluding specials, 19 out of the overall top 30 programs nationwide were from GMA. Moreover, GMA's 47.6% people audience share average in Mega Manila was way ahead of its rival's 28.6%. The Network likewise posted a double-digit margin in TV audience share over ABS-CBN in Urban Luzon.

In other revenue sources, the combined growth of P61 million or 4% was a result of the net improvements from subsidiaries operations by 14%, while subscriptions from the Company's international channels GMA Pinoy TV, Life TV and News TV stood flat in between periods. The 4% hike in foreign exchange due to the depreciation of the Peso against the US dollar was counterweighed by the contraction in subscriber count for the channels mentioned above. Revenues from film distribution abroad also recorded a cut-back from last year. Meanwhile, propelling the growth in other businesses was the 37% climb in on-line advertising via the Company's websites, GMA News Online and GMA Entertainment Online.

#### Expenses

Total consolidated operating expenses for the full year of 2018 amounted to P11,998 million, declining by P69 million or 1% compared to last year. The dip in total cash OPEX by P91 million or 1% was partly offset by the slight increase in non-cash OPEX by P22 million.

	2018		Inc/(Dec)	%
Production Costs	(in millions PhP)	(in millions PhP)	(in millions PhP)	
			(75.0)	20/
Talent fees	3,038.3	3,113.6°		
Rentals and outside services	895.8	845.0	50.8	6%
Other program expenses	1,475.8	1,577.6	(101.8)	
Sub-total - Cash Production Costs	5,409.9	5,536.1	(126.3)	-2%
Program rights amortization	871.5	905.3	(33.8)	-4%
Depreciation and amortization	202.4	240.9	(38.5)	-16%
Sub-total - Non-cash Production Costs	1,073.8	1,146.2	(72,3)	-6%
Total production costs	6,483.7	6,682.3	(198.6)	-3%

Production cost and talent fees which comprised 54% of total consolidated OPEX sealed the period at \$\mathbb{P}\$ 6,484 million, even lower by 3% or \$\mathbb{P}\$199 million than a year ago. Cash production cost ended at \$\mathbb{P}\$5,410 million, down \$\mathbb{P}\$126 million or 2% from last year's \$\mathbb{P}\$5,536 million. Talent fees, which comprised the biggest chunk in this category contracted by \$\mathbb{P}\$75 million or 2%. This was partly offset by the increase in Rentals and outside services which grew by \$\mathbb{P}\$51 million or 6%. Other program expenses also registered a reduction by \$\mathbb{P}\$102 million or 6% in between periods. Contributing to the decline were lower line-production fees paid this year as well as less spending on tapes, sets and production supplies. Non-cash production expenses also netted a \$\mathbb{P}\$72 million or 6% dip from last year coming from Program rights amortization by 4% and Depreciation by 16%.

Meanwhile, consolidated general and administrative expenses (GAEX) accumulated to \$\mathbb{P}\$5,514 million during the year, slightly ahead of last year by 2% or \$\mathbb{P}\$130 million. Personnel cost which comprised the biggest chunk of this category ended at \$P3,285 million, at par with last year. While salary increases were accorded to both Confidential and Rank & File employees for 2018, this was fairly equalized by the presence of the non-recurring CBA signing bonus and appreciation bonus in 2017. Outside services which included Advertising expenses and Professional fees grew by \$P32 million or 8%, while Facilities cost hiked by \$\mathbb{P}\$16 million or 4%, mainly from the rise in utilities payments. Lastly, non-cash GAEX spiked by \$\mathbb{P}\$95 million this year, up 22% from a year ago, mainly due to the recording of \$\mathbb{P}\$110 million as additional provision for doubtful accounts this year.

	2018	2017	Inc/(Dec)	%
General and Administrative Expenses	(in millions PhP)	(in millions PhP)	(in millions PhP)	
		the second	0.5	0.000/
Personnel costs	3,284.8	3,284.3	0.5	0.02%
Outside services	408.2	376.5	31.8	8%
Facilities costs	465.7	449.6	16.1	4%
Taxes and licenses	192.8	182.7	10.1	6%
Others	645.9	669.1	(23.2)	-3%
Subtotal - Cash GAEX	4,997.5	4,962.2	, 35.3	1%
Depreciation and amortization	384.1	390.6	(6.5)	-2%
Provision for doubtful accounts	109.6	8.3	101.4	1228%
Amortization of software costs	23.2	23.4	(0.2)	-1%
Subtotal - Non-cash GAEX	516.9	422.2	94.7	22%
Total GAEX	5,514.3	5,384.4	129.9	2%

#### **EBITDA**

Earnings before interest, taxes, depreciation and amortization (EBITDA) for the year 2018 sealed at P 4,824 million, lower by P393 million or 8% compared with prior year's P5,217 million. The drop in EBITDA was attuned to this year's top line ending shy against last year's showing.

#### **Net Income**

The Company wrapped up the twelve-month period this 2018 with consolidated net income after tax reaching P2,324 million, down by P236 million, though nevertheless only a single-digit percentage lower equivalent to 9%.

### **Balance Sheet Accounts**

As at end-2018, the Company's total assets stood at ₱15,292 million, exhibiting an increase of 3% from December 31, 2017's ₱14,793 million.

Cash and cash equivalents of P2,559 million increased by P279 million or 12% from 2017 balance of P2,280 million as a result of higher operating income netted by the dividends declared during the year and various investing activities. Trade and other receivables closed at P4,812 million, 2% lower than previous year.

Total liabilities also grew by 7% or ₱359 million as at end-December this year to ₱5,703 million from ₱ 5,343 million in 2017 primarily due to hike in Pension liability as a result of latest actuarial valuation report partially netted by the drop in Trade payables and other current liabilities by ₱228 million.

Equity attributable to Parent Company stockholders of \$\mathbb{P}\$9,536 million as at December 3\frac{1}{2}, 2018 decreased by 1% or \$\mathbb{P}\$133 million in between years, as a result of dividends declared during the first half of 2018 amounting to \$\mathbb{P}\$2,430 million, subsequently counterbalanced by the \$\mathbb{P}\$2,305 million net income attributable to Parent Company earned in 2018 and by increase in revaluation increment in land as of December 31, 2018 in the amount of \$\mathbb{P}\$693 million, net of tax.

	2018	2017
Cash Flows	(in millions PhP)	(in millions PhP)
Net cash provided by operating activities	2,403.3	3,073.7
Net cash used in investing activities	(406.3)	(545.2)
Net cash used in financing activities	(1,782.4)	(3,733.5)
Effect of exchange rate changes on cash and cash equivalents	64.7	65.8
Net increase (decrease) in cash and cash equivalents	279.3	(1,139.2)
Cash and cash equivalents at beginning of year	2,279.8	3,419.0
Cash and cash equivalents at end of year	2,559.1	2,279.8

### **Operating Activities**

Net cash from operations registered at \$\mathbb{P}^2,403\$ million in 2018. This stemmed from income before income tax of \$\mathbb{P}^3,332\$ million, adjusted mainly by Depreciation expense of \$\mathbb{P}^586\$ million, Program and other rights usage of \$\mathbb{P}^{871}\$ million, Pension expense of \$\mathbb{P}^312\$ million, Interest expense and financing charges of \$\mathbb{P}^{36}\$ million, Net unrealized foreign currency exchange gain of \$\mathbb{P}^{87}\$ million, Gain on sale of property and equipment of \$\mathbb{P}^{15}\$ million and Amortization of software costs of \$\mathbb{P}^{23}\$ million apart from the changes in working capital. The primary component of the changes in working capital included the \$\mathbb{P}^{227}\$ million decrease in Trade payables and other current liabilities.

**Investing Activities** 

Net cash used in investing activities amounted to P406 million, coming primarily from the P569 million and P42 million net additions to Property and equipment and Software costs, respectively. These were partly offset by the increase in Other noncurrent assets by P176 million and by the P24 million proceeds from sale of property and equipment.

**Financing Activities** 

Net cash used in financing activities amounted to ₱1,782 million basically due to payment of cash dividends and loans amounting to ₱2,446 million ₱300 million, respectively, plus some ₱36 million in Interest expense netted by ₱1,000 million remaining proceeds from short-terms loans.

### FINANCIAL AND OPERATIONAL RESULTS

### For the Year Ended December 31, 2017

Following a banner year in 2016 with the windfall of nearly \$\mathbb{P}\$1.5-billion from the last national elections and compounded by contraction in the adspend of major industry players this year, GMA Network and Subsidiaries (GMA/the Company) nevertheless managed to exceed prior year's top line in terms of recurring sales. For the twelve-month period ended December 31, 2017 the Company pegged recurring revenues at \$\mathbb{P}\$15,602 million, inching up versus last year's regular sales by a notch or \$\mathbb{P}\$136 million. In absolute terms, in the absence of the significant boost from political advocacies and advertisements this year, the Company sealed full year 2017 with a shortfall in consolidated revenues of \$\mathbb{P}\$1,352 million. This translated into an 8% decline from last year's top line of \$\mathbb{P}\$16,954 million.

Airtime sales went down by \$\mathbb{P}\$1,543 million or 10%, ending at \$\mathbb{P}\$13,869 million versus \$\mathbb{P}\$15,412 million a year ago. Minus the extra-ordinary election-related load last year, airtime revenues from regular advertisers ended at about the same level as last year. All airtime-generating platforms registered setbacks in their absolute sales in between periods with the exception of Regional TV's revenues from local sources which bucked the trend and recorded top-line growth. The aforementioned contraction in airtime sales was partly cushioned by the improvement in revenues coming from international, subsidiaries' and other sources by a combined \$\mathbb{P}\$192 million or 13% against last year. This segment contributed \$\mathbb{P}\$1,734 million or 11% of the Company's total revenue pie.

Meanwhile, the Company continued to maintain cost control with total consolidated operating expenses (OPEX) for 2017 accumulating to ₱12,067 million. This year's OPEX edged prior year's ₱11,878 million by a low single-digit increase of 2% or ₱189 million. Production cost finished off at ₱6,682 million and inched up versus last year by only ₱41 million or 1%. Meanwhile, general and administrative expenses (GAEX) stood at ₱5,384 million, slightly ahead versus last year by 3% or ₱148 million.

The drop in this year's top line mainly due to the absence of the non-recurring influx from the 2016 elections drove this year's consolidated Earnings before interest, taxes, depreciation and amortization (EBITDA) down to P5,217 million. Compared to 2016's remarkable performance, this yielded a P1,561 million reduction equivalent to 23%.

Consolidated Net Income after tax for the twelve-month period this 2017 thus sealed at \$\mathbb{P}2,560\$ million, down by \$\mathbb{P}1,087\$ million or 30% against last year's unprecedented performance of \$\mathbb{P}3,647\$ million.

Nonetheless, it is noteworthy to mention that this year's consolidated bottom line of ₱2,560 million was the highest non-election year result in the history of the Company.

	2017	2016	l ' '	%
Income Data	(in millions PhP)	(in millions PhP)	(in millions PhP)	
Revenues				
Television and radio airtime	13,868.8	15,412.1	(1,543.2)	-10%
Production and others	1,733.5	1,541.9	191.6	12%
1 Toddoddi and dailoid	15,602.3	16,953.9	(1,351.7)	-8%
Total operating expenses	12,066.7	11,877.5	189.2	2%
EBITDA	5,217.4	6,778.0	(1,560.7)	-23%
Net income	2,559.7	3,646.6	(1,086.9)	-30%
Attributable to Equity Holders of Parent Company	2,543.9	3,626.3	ુ (1,082.4)	-30%
Noncontrolling Interest	15.8	20.3	(4.4)	-22%

### Revenues

For the year 2017, consolidated revenues hiked to \$\mathbb{P}\$1,352 million, resulting from the absence of nearly \$\mathbb{P}\$1.5-billion worth of election-related load. The shortfall in airtime revenues from both television and radio operations was partly cushioned by the improvement in other revenue streams of the Company which grew by 13% or \$\mathbb{P}\$192 million in between periods.

Revenues	2017 (in millions PhP)	2016 (in millions PhP)	Inc/(Dec) (in millions PhP)	
Television and radio airtime Production and others	13,868.8 1,733.5	13,924.5 1,541.9	(55.7) 191.6	-0.4% 12%
Add: Non-recurring political advertisements	15,602.3	15,466.4 1,487.6	135.9 (1,487.6)	1% -100%
, total tota	15,602.3	16,953.9	(1,351.7)	-8%

Without the one-time boost from political advocacies and advertisements this year nearly all airtime revenue-generating platforms' top-line performance paled in comparison to 2016. Core channel, GMA-7 which comprised about 81% of the consolidated revenues registered the biggest drop among airtime-revenue platforms with a setback of 10% compared to last year. Sans the impact of more than a billion worth of non-recurring political load, the channel stood flat against last year's tally in terms of recurring placements.

Radio business bagged the second largest share in airtime revenues, albeit likewise sealing the year shy by 6% from last year's solid performance. Nevertheless, minus the boost of over a hundred million from last year's elections, Radio's revenues pulled ahead by 18% in terms of recurring sales.

Meanwhile, GNTV-11 raked in sales lower by 9% from last year. Regular sales of the channel were likewise down by 7% y-o-y. Lastly, Regional TV (RTV) continued to provide incremental revenues with total sales finishing off a tad higher than 2016's election-heavy top line. Moreover, without the presence of last year's extraordinary sales from political advocacies and advertisements, RTV's revenues

registered a 19% increase propelled mainly by the surge in local advertisements from the various regions.

Ratings-wise, GMA led its main competitor in nationwide urban TV ratings (NUTAM) in 2017 with an average people audience share of 42.5%, ahead of ABS-CBN's 36.8%. Excluding specials, 20 out of the top 30 programs nationwide were from GMA. Moreover, in Mega Manila, GMA's 51.9% people audience share average in 2017 dwarfed its rival's 26.7%. The same is true for Urban Luzon where GMA likewise posted a double-digit margin over ABS-CBN in TV audience share.

In other revenue sources, international operations and other businesses (which were not affected by the extraordinary influx from election placements last year) wrapped up with a combined top line of \$\mathbb{P}1,734\$ million, growing by \$\mathbb{P}192\$ million or 13% versus a year ago. International operations comprised mainly of GMA Pinoy TV, Life TV and News TV raked in total revenues of more than a billion and registered a 9% climb from same period last year. Subscriptions revenues propelled the growth, ending higher by 8% from a year ago. The increase in revenues from subscribers was influenced by the depreciation of the PhP against the USD by an average of 6%. Augmenting the above forex difference was the increase in subscriber count — of up to 8% for the different channels. Advertising income and on-ground sponsorships abroad meanwhile pitched in an 18% hike in the platform's total revenue improvement. Shows held abroad this year included Sikat Ka Kapuso in the US, Wowowin in the Middle East, Fiesta Ko sa Texas featuring Alden Richards, among others. In USD-terms the growth in Pinoy TV stood at 3.5% y-o-y.

On the other hand, revenues from subsidiaries' operations and other businesses likewise provided significant sources of top-line growth with a 22% upswing from last year. Among subsidiaries, GMA New Media (GNMI) led the pack topping the sales chart with an increase by 34% — mainly from sponsorship plus content provisioning (i.e. HOOQ, iFlix). There were also top-line growths seen in Script2010 and Digify. Syndication revenues spearheaded by subsidiary GWI also recorded an 18% improvement in sales in between years. Finally, inflows from on-line advertising in GMA's various websites started to pick up, thus further amplifying this period's growth. These however were partly trimmed down by absence of theatrical revenues as last year's results included the showing of *Imagine You and Me* starring Alden Richards and Maine Mendoza, with nearly \$\mathbb{P}200.0\$ million in gross theatrical receipts (a portion of which represented GMA Film's share).

### **Expenses**

Total consolidated operating expenses for the year amounted to P12,067 million, edging last year by only a single-digit percentage of 2% or P189 million versus 2016's P11,878 million. Total cash OPEX inched up by P223 million or 2% and was even partly trimmed down by the reduction in non-cash OPEX by P34 million, also 2%.

	2017	2016	1	%
Production Costs	(in millions PhP)	(in millions PhP)	(in millions PhP)	· .
	3,113.6	2.873.2	240.4	8%
Talent fees Rentals and outside services	845.0	820.6	24.4	3%
Other program expenses	1,577.6	1,839.4	(261.8)	-14%
Sub-total - Cash Production Costs	5,536.1	5,533.1	3.1	0.1%
Program rights amortization	905.3	836.2	69.1	8%
Depreciation and amortization	240.9	272.2	(31.3)	-12%
Sub-total - Non-cash Production Costs	1,146.2	1,108.4	37.8	3%
Total production costs	6,682.3	6,641.5	40.8	1%

Production cost and talent fees which comprised 55% of total consolidated OPEX sealed the year at \$\mathbb{P}\$ 6,682 million, only 1% higher than a year ago. Cash production cost ended at \$\mathbb{P}\$5,536 million ending at about the same level as last year's \$\mathbb{P}\$5,533 million. Talent fees drove the growth at \$\mathbb{P}\$3,114 million, higher by \$\mathbb{P}\$240 million or 8% versus 2016. There were also increases in rental and outside services by 3%. These were partly offset by the reduction in other production accounts. The general growth was attuned to this year's mix of \*Telebabad\* offerings\* featuring the high-rating fantaserye "\*Encantadia"\* and the remake of "\*Mulawin vs. Ravena"\* which entailed higher production spending compared to counterpart programs last year. Towards the last quarter of the year, \*Alyas Robinhood Book 2\* was also launched which likewise required relatively higher budget. Non-cash production cost mainly program rights usage also finished off higher by \$\mathbb{P}\$69 million or 8% more versus last year owing to more slots being occupied by rented movies (under the \*Kapuso Movie Festival\* series\*) and higher cost of foreign titles featured during the period. On the other hand, partly trimming down the escalation from the above was the reduction in depreciation charges related to production equipment and facilities which dipped by \$\mathbb{P}\$31 million or 12% from a year ago.

Meanwhile, consolidated general and administrative expenses (GAEX) accumulated to ₱5,384 million during the year, slightly ahead of last year by 3% or ₱148 million. Propelling the increase was the growth in personnel cost by ₱292 million or 10% owing to the one-time payout of the CBA signing bonus to rank and file employees and the appreciation bonus to confidential employees totaling about ₱216 million during the third quarter of this year. This was partly offset by the higher mid-year and year-end bonuses distributed in 2016 compared to 2017 bonus payouts. Other GAEX accounts which also ended lower this year compared to previous period included Outside services, in particular Management and Professional fees and Advertising and Promotions and Depreciation and amortization, as well as lower Provision for doubtful accounts.

General and Administrative Expenses	2017 (in millions PhP)	2016 (in millions PhP)	Inc/(Dec) (in millions PhP)	%
Personnel costs Outside services Facilities costs Taxes and licenses Others	3,284.3 376.5 449.6 182.7 669.1	2,992.8 406.5 446.3 178.4 718.3	291.5 (30.1) 3.3 4.3 (49.2)	10% -7% 1% 2% -7%
Subtotal - Cash GAEX	4,962.2	4,742.4	219.8	5%
Depreciation and amortization Provision for doubtful accounts Amortization of software costs	390.6 8.3 23.4	451.4 25.2 17.2	(60.8) (16.9) 6.2	36%
Subtotal - Non-cash GAEX Total GAEX	422.2 5,384.4	493.7 5,236.1	(71.5) 148.3	-14% 3%

#### **EBITDA**

Earnings before interest, taxes, depreciation and amortization (EBITDA) for the year 2017 sealed at ₱ 5,217 million, lower by ₱1,561 million or 23% compared with prior year's ₱6,778 million. The drop in EBITDA was attuned to the presence in 2016 of the non-recurring elections load in the Company's consolidated top line.

#### **Net Income**

The Company finished off the twelve-month period this 2017 with consolidated net income after tax of ₱ 2,560 million, a drop of ₱1,087 million or 30% year-on-year. Despite this decline, the Company chronicled its best consolidated bottom-line performance on a non-election year.

### **Balance Sheet Accounts**

As at end-2017, the Company's total assets stood at ₱14,793 million, exhibiting an increase of 8% from December 31, 2016's ₱16,059 million.

Cash and cash equivalents of \$\mathbb{R}2,280\$ million decreased by \$\mathbb{R}1,139\$ million or 33% from 2016 balance of \$\mathbb{R}3,419\$ million as a result of operating income netted by the dividends declared during the year and various investing activities amounting to \$\mathbb{R}4,276\$ million. Trade and other receivables closed at \$\mathbb{R}4,906\$ million, 7% lower than previous year.

Total liabilities also declined by 5% or P259 million as at end-December this year to P5,343 million from P5,603 million in 2016 primarily due from the reduction of Notes payable by of over a hundred million or P146 million, coupled by the drop in Trade payables and other current liabilities and Income tax payable by P55 million and P149 million, respectively. This was partially offset by the rise in Obligation for program and other rights by P63 million and Pension liability by P26 million.

Equity attributable to Parent Company stockholders of \$\mathbb{P}9,403 \text{ million}\$ as at December 31, 2017 decreased by 10% or \$\mathbb{P}1,004\$ million in between years, as a result of dividends declared during the first half of 2017 amounting to \$\mathbb{P}3,548\$ million, subsequently counterbalanced by \$\mathbb{P}2,544\$ million net income attributable to Parent Company earned in 2017.

	2017	2016
Cash Flows	(in millions PhP)	(in millions PhP)
Net cash provided by operating activities	3,073.7	4,115.2
Net cash used in investing activities	(545.2)	(405.4)
Net cash used in financing activities	(3,733.5)	(2,490.5)
Effect of exchange rate changes on cash and cash equivalents	65.8	39.4
Net increase in cash and cash equivalents	(1,139.2)	1,258.7
Cash and cash equivalents at beginning of the year	3,419.0	2,160.3
Cash and cash equivalents at end of the year	2,279.8	3,419.0

### **Operating Activities**

Net cash from operations registered at P3,074 million in 2016. This stemmed from income before income tax of P3,658 million, adjusted mainly by Depreciation expense of P632 million, Program and other rights usage of P905 million, Pension expense of P290 million, Interest expense and financing charges of P23 million, Net unrealized foreign currency exchange gain of P59 million, Gain on sale of property and equipment of P27 million and Amortization of software costs of P23 million apart from the changes in working capital. The primary components of the changes in working capital included the P346 million reduction in Trade and other receivables partly offset by the P24 million upturn in Trade payables and other current liabilities.

### **Investing Activities**

Net cash used in investing activities amounted to ₱543 million, coming primarily from the ₱524 million and ₱42 million net additions to Property and equipment and Software costs, respectively. These were partly offset by the ₱30 million Proceeds from sale of property and equipment.

### **Financing Activities**

Net cash used in financing activities amounted to ₱3,733 million basically due to loan payments of ₱ 1,647 million and cash dividend payout amounting to ₱3,563 million during the year, plus some ₱23 million in Interest expense netted by ₱1,500 million remaining proceeds from short-terms loans.

### KEY VARIABLE AND OTHER QUALITATIVE OR QUANTITATIVE FACTORS

- i. Trends, demands, commitments, events or uncertainties that will have a material impact on the issuer's liquidity.
  - As of December 31, 2018, there were no known trends demands, commitments, events or uncertainties that will have a material impact on the issuer's liquidity.
- ii. Events that will trigger direct or contingent financial obligation that is material to the company, including any default or acceleration or an obligation.
  - As of December 31, 2018, there were no events which may trigger a direct or contingent financial obligation that is material to the Company.
- iii. Material off-balance-sheet transactions, arrangements, obligations (including contingent obligations), and other relations of the company with unconsolidated entities or other persons created during the reporting period.

There were no material off-balance sheet transactions, arrangements, obligations (including contingent obligations), and other relations of the company with unconsolidated entities or other persons created during the reporting period.

iv. Material commitments for capital expenditures, the general purpose of such commitments and the expected sources of funds for such expenditures.

For 2018, the parent company has allotted \$\mathbb{P}835\$ million for capital expenditures. This will be financed by internally-generated funds.

v. Any known trends, events or uncertainties that have had or that are reasonably expected to have a material favorable or unfavorable impact on net sales/revenues/income from continuing operations.

GMA Network's results of operations depend largely on the ability to sell airtime for advertising. The Company's business may be affected by the general condition of the economy of the Philippines.

vi. Significant elements of income or loss that did not arise from the Company's continuing operations.

As of December 31, 2018, there were no significant elements of income or loss that did arise from the issuer's continuing operations.

- vii. Causes for Material Changes in the Financial Statements
  Balance Sheet (December 31, 2018 vs. December 31, 2017)
  - Cash and cash equivalents decrease by 12% to \$\mathbb{P}2,559\$ million at year-end which is directly attributed to this year's result of operation. Net cash provided by operating activities amounted to \$\mathbb{P}3,251\$ million partly netted by the net cash used in investing activities of \$\mathbb{P}406\$ million and in financing activities of \$\mathbb{P}2,630\$ million.
  - Program and other rights current and noncurrent dropped to P937 million from P1,346 million in 2017 as a direct impact of lower additions over rights usage.
  - Land at revalued amount increased by 55% or ₱997 million as a result of increase in fair market value based on latest appraisal reports.
- viii. Seasonal aspects that had a material effect on the financial condition or results of operations.

There are no seasonal aspects that had a material effect on the financial condition or results of operations.

### Interim Periods

The Company currently cannot make available the financial information for the first quarter of 2019. The Company however, undertakes to submit its SEC Form 17-Q on or before May 14, 2019 and to make the same available upon request during the Company's Annual Stockholders' Meeting.

### III. PROPERTIES

As of December 31, 2018, the Company's total property and equipment and real property amounted to P5,445.5 million. The property and equipment had a book value of P2,641.0 million, while its real property had a fair market value of P2,804.5 million (based on an Independent appraisal report as of November 13, 2018).

The following are the principal properties of the Company:

- The Channel 7 compound located in Barangay South Triangle, Diliman, Quezon City, which contains several buildings, including the GMA Network Center building;
- The GMA Network Center Studios, a four-storey building with an area of 4,053 square meter property adjacent to the GMA Network Center at GMA Network Drive cor. EDSA, Diliman Quezon City which houses two state-of-the-art studios, technical facilities and offices;
- The GMA-7 Antenna Tower in Tandang Sora Avenue, Barangay Culiat, Diliman Quezon City, which contains the TV and FM Transmitter building and the Satellite Uplink building;
- The GMA Fleet Center located on the east corner of Mother Ignacia Avenue and Sergeant Esquerra Avenue, Barangay South Triangle, Diliman Quezon City; and
- Properties in the key areas across different regions:

#### Luzon

- Land in Barangay Malued, Dagupan City, where the Company's radio and television studios are located;
- A 51,135 square meter property in Panghulo, Obando, Bulacan, where an AM transmitter site, a two-storey building, a genset house, and an AM tower are situated;
- A 2,000 square meter property in Barangay Concepción Pequeña, Naga City, where a TV relay transmitter and an FM transmitter site are located; and
- A 10,000 square meter property in La Trinidad, Benguet where an FM transmitter site and a one storey building are situated.
- A 2000 square meter property in Bayubay Sur, San Vicente, Ilocos Sur where a TV studio is located.

### Visayas

- Land located in Nivel Hills, Barangay Lahug, Cebu City, containing a multilevel building which houses radio and television operation facilities;
- Land in Barangay Tamborong, Jordan, Guimaras where an FM radio and television transmitter is located;
- Land in Alta Tierra, Jaro, Iloilo City where radio and television studios are located;
- Land in Barangay Jibao-an, Pavia, Iloilo where an AM transmitter site and building are located:
- Land in Barangay Sta. Monica, Puerto Princesa City, Palawan where a television relay transmitter site and building are located; and,
- Land in Barangay Bulwang, Numancia, Aklan where a television relay transmitter site and a building are located.

### Mindanao

- Land in Bo. Matina Hills, Davao City where an FM and television transmitter building and studio complex are located;
- Land in Barangay San Isidro, General Santos City where a television relay transmitter site and a building are located;
- Land in Barangay Cabatangan, Zamboanga City where a television relay transmitter site and a building are located.

The properties owned by the Company are currently unencumbered and are free from any existing liens.

The Company also leases land, building and studio/office space in various locations around the Philippines under lease agreements for periods of between three and 25 years. The lease agreements may be cancelled at the Company's option. Rental expense of the Company related to this amounted to P20.2 million for the year ended December 31, 2018.

### Regional Broadcast Stations

GMA owns regional broadcast stations in various parts of the country. Originating TV stations are stand-alone transmitter, studio and production facilities capable of producing and airing live and/or taped programs as well as plugs and advertising within their (local) service area/s independent of, or in conjunction with the national feed. Satellite TV stations are similar to originating TV stations except that they are not equipped with live production capability outside of news bulletins. Satellite TV stations are also capable of broadcasting local plugs or advertising within their respective (local) service areas either independent of, or in conjunction with national program feeds. TV relay stations are limited to transmitter and signal receiving facilities and only re-broadcast programs/content received from originating or satellite TV stations with which they are associated; either via satellite or other receiving methods.

The following are GMA's television and radio stations throughout the Philippines:

### LIST OF GMA'S OPERATING TV STATIONS

NO	STATION	ADDRESS	CONTACT NUMBER
110		:	:
T. Prince	LUZON		
,	TV-7 Metro Manila (GMA)	Brgy. Culiat, Tandang Sora, Quezon City	(02) 931-9183 / (02) 924- 2497
1	TV-27 Metro Manila (DTTB GMA/GNTV)	GMA Network Center, EDSA cor. Timog Avenue, Diliman, Quezon City	(02) 931-9183 / (02) 924- 2497
-10	TV-5 Ilocos Norte (GMA)	Brgy. San Lorenzo, San Nicolas, Ilocos Norte	0916-6715439
2	TV-27 Ilocos Norte (GNTV)	Brgy. San Lorenzo, San Nicolas, Ilocos Norte	0916-6715439
	TV-48 Ilocos Sur (GMA)	Mt. Caniao, Bantay, Ilocos Sur	0915-8632841
3	RGMA TV-40 Ilocos Sur (GNTV)	Mt. Caniao, Bantay, Ilocos Sur	0915-8632841

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4	TV-7 Batanes (GMA)	Brgy. Kayvaluganan, Basco, Batanes	0915-6127197
	TV-13 Aparri, Cagayan (GMA)	Hi-Class Bldg., De Rivera St., Aparri, Cagayan	0915-6130530
5	TV-26 Aparri, Cagayan (GNTV)	Hi-Class Bldg., De Rivera St., Aparri, Cagayan	0915-6130530
,,	TV-7 Tuguegarao, Cagayan (GMA)	No. 91 Mabini St., Tuguegarao City, Cagayan	0915-6127263
6	TV-27 Tuguegarao, Cagayan (GNTV)	No. 91 Mabini St., Tuguegarao City, Cagayan	0915-6127263
7	TV-7 Isabela (GMA)	Heritage Commercial Complex, Maharlika Hi-way, Brgy. Malvar, Santiago City, Isabela	0915-2700063
8	TV-5 Baler (GMA)	Purok 3, Brgy. Buhangin, Baler, Aurora	0915-6127194
	TV-10 Olongapo (GMA)	Upper Mabayuhan, Olongapo City	0915-6127265
9	TV-26 Olongapo (GNTV)	Upper Mabayuhan, Olongapo City	0915-6127265
10	RGMA TV-28 Tarlac City (GNTV)	Exclusively His Bldg., F. Tanedo St. corner Espinosa St., Tarlac City	0915-2700185
	TV-12 Batangas (GMA)	Mt. Banoy, Bo. Talumpok East, Batangas City	0915-8632860
11	TV-26 Batangas (GNTV)	Mt. Banoy, Bo. Talumpok East, Batangas City	0915-8632860
12	TV-44 Jalajala, Rizal (GMA)	Mt. Landing, Jalajala, Rizal	0915-8632874
wi.	TV-13 Occidental Mindoro (GMA)	Bonifacio St., San Jose, Occidental Mindoro	0915-6127199
13	TV-26 Occidental Mindoro (GNTV)	Bonifacio St., San Jose, Occidental Mindoro	0915-6127199
14	TV-6 Brooke's Point, Palawan (GMA)	Poblacion, Brooke's Point, Palawan	0915-6127181
15	TV-8 Coron, Palawan (GMA)	Tapias Hill, Coron, Palawan	0915-6127178
	TV-12 Puerto Princesa, Palawan (GMA)	Mitra Rd., Brgy. Sta. Monica, Puerto Princesa, Palawan	0915-6127185
16	TV-27 Puerto Princesa, Palawan (GNTV)	Mitra Rd., Brgy. Sta. Monica, Puerto Princesa, Palawan	0915-6127185
17	TV-7 Romblon (GMA)	Triple Peak, Sta. Maria, Tablas, Romblon	0915-6127225
.,-	TV-12 Legaspi (GMA)	Mt. Bariw, Estanza, Legaspi City	0915-8632867
18	TV-27 Legaspi (GNTV)	Mt. Bariw, Estanza, Legaspi City	0915-8632867
	RGMA TV-33 Legaspi (GMA)	Mt. Bariw, Estanza, Legaspi City	0915-8632867
19	TV-8 Daet (GMA)	Purok 2, Brgy. Mancruz, Daet, Camarines Norte	0915-2700056
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	TV-7 Naga (GMA)	Brgy. Concepcion Pequeña, Naga City	0915-4417071
20	TV-28 Naga (GNTV)	Brgy. Concepcion Pequeña, Naga City	0915-4417071
:	RGMA TV-44 Naga (GMA)	Brgy. Concepcion Pequeña, Naga City	0915-4417071
21	TV-13 Catanduanes (GMA)	Brgy. Sto. Niño, Virac, Catanduanes	0915-6127174
	TV-7 Masbate (GMA)	Brgy. Pinamurbuhan, Mobo, Masbate	0915-6127175
22	TV-27 Masbate (GNTV)	Brgy. Pinamurbuhan, Mobo, Masbate	0915-6127175
23	TV-2 Sorsogon (GMA)	Mt. Bintacan, Brgy. Maalo, Juban, Sorsogon	0915-2700192
24	TV-7 Abra (GMA)	Brgy. Lusuac, Peñarrubia, Abra	0915-6130512
	TV-10 Benguet (GMA)	Mt. Sto. Tomas, Tuba, Benguet	0915-4417080
25	TV-38 Benguet (DTTB GMA/GNTV)	Mt. Sto. Tomas, Tuba, Benguet	0915-4417080
	TV-22 Benguet (GNTV))	Mt. Sto. Tomas, Tuba, Benguet	0915-4417080
26	TV-5 Mountain Province (GMA)	Mt Amuyao, Barlig, Mountain Province	0915-2700124
- A			
25.74	VISAYAS		Rest (Fig. 1)
<u> </u>	VISAYAS  TV-2 Kalibo (GMA)	New Busuanga, Numancia, Aklan	0915-6127216
27	5.53	New Busuanga, Numancia, Aklan  New Busuanga, Numancia, Aklan	0915-6127216 0915-6127216
	TV-2 Kalibo (GMA)		
27	TV-2 Kalibo (GMA) TV-27 Kalibo (GNTV)	New Busuanga, Numancia, Aklan	0915-6127216
28	TV-2 Kalibo (GMA)  TV-27 Kalibo (GNTV)  TV-5 Roxas (GMA)	New Busuanga, Numancia, Aklan  Brgy. Milibili, Roxas City, Capiz	0915-6127216 0915-6127217
	TV-2 Kalibo (GMA)  TV-27 Kalibo (GNTV)  TV-5 Roxas (GMA)  TV-27 Roxas (GNTV)	New Busuanga, Numancia, Aklan  Brgy. Milibili, Roxas City, Capiz  Brgy. Milibili, Roxas City, Capiz	0915-6127216 0915-6127217 0915-6127217
28	TV-2 Kalibo (GMA)  TV-27 Kalibo (GNTV)  TV-5 Roxas (GMA)  TV-27 Roxas (GNTV)  TV-6 Guimaras (GMA)	New Busuanga, Numancia, Aklan  Brgy. Milibili, Roxas City, Capiz  Brgy. Milibili, Roxas City, Capiz  Bo. Tamburong, Jordan, Guimaras	0915-6127216 0915-6127217 0915-6127217 0915-4417084
28	TV-2 Kalibo (GMA)  TV-27 Kalibo (GNTV)  TV-5 Roxas (GMA)  TV-27 Roxas (GNTV)  TV-6 Guimaras (GMA)  TV-28 Iloilo (GNTV)	New Busuanga, Numancia, Aklan  Brgy. Milibili, Roxas City, Capiz  Brgy. Milibili, Roxas City, Capiz  Bo. Tamburong, Jordan, Guimaras  Alta Tierra Subdivision, Jaro, Iloilo  Security Bank Bldg., Rizal St. cor. Locsin	0915-6127216 0915-6127217 0915-6127217 0915-4417084 0915-4417084
28	TV-2 Kalibo (GMA)  TV-27 Kalibo (GNTV)  TV-5 Roxas (GMA)  TV-27 Roxas (GNTV)  TV-6 Guimaras (GMA)  TV-28 Iloilo (GNTV)  TV-13 Bacolod (GMA)  TV-48 Bacolod (GNTV)  TV-30 Murcia, Negros	New Busuanga, Numancia, Aklan  Brgy. Milibili, Roxas City, Capiz  Brgy. Milibili, Roxas City, Capiz  Bo. Tamburong, Jordan, Guimaras  Alta Tierra Subdivision, Jaro, Iloilo  Security Bank Bldg., Rizal St. cor. Locsin St., Bacolod City  Security Bank Bldg., Rizal St. cor. Locsin	0915-6127216 0915-6127217 0915-6127217 0915-4417084 0915-4417084 0915-8632864
28 29 30	TV-2 Kalibo (GMA)  TV-27 Kalibo (GNTV)  TV-5 Roxas (GMA)  TV-27 Roxas (GNTV)  TV-6 Guimaras (GMA)  TV-28 Iloilo (GNTV)  TV-13 Bacolod (GMA)  TV-48 Bacolod (GNTV)	New Busuanga, Numancia, Aklan  Brgy. Milibili, Roxas City, Capiz  Brgy. Milibili, Roxas City, Capiz  Bo. Tamburong, Jordan, Guimaras  Alta Tierra Subdivision, Jaro, Iloilo  Security Bank Bldg., Rizal St. cor. Locsin St., Bacolod City  Security Bank Bldg., Rizal St. cor. Locsin St., Bacolod City  Mt. Kanlandog, Brgy. Canlandog,	0915-6127216 0915-6127217 0915-6127217 0915-4417084 0915-4417084 0915-8632864 0915-8632864
28	TV-2 Kalibo (GMA)  TV-27 Kalibo (GNTV)  TV-5 Roxas (GMA)  TV-27 Roxas (GNTV)  TV-6 Guimaras (GMA)  TV-28 Iloilo (GNTV)  TV-13 Bacolod (GMA)	New Busuanga, Numancia, Aklan  Brgy. Milibili, Roxas City, Capiz  Brgy. Milibili, Roxas City, Capiz  Bo. Tamburong, Jordan, Guimaras  Alta Tierra Subdivision, Jaro, Iloilo  Security Bank Bldg., Rizal St. cor. Locsin St., Bacolod City  Security Bank Bldg., Rizal St. cor. Locsin	0915-6127216 0915-6127217 0915-6127217 0915-4417084 0915-4417084 0915-8632864

	TV-7 Cebu (GMA)	Bonbon, Cebu City	0915-4417075
	TV-26 Cebu (DTTB GMA/GNTV)	Bonbon, Cebu City	0915-4417075
34	TV-27 Cebu (GNTV)	Bonbon, Cebu City	0915-4417075
	RGMA TV-51 Cebu (GMA)	Bonbon, Cebu City	0915-4417075
	TV-5 Dumaguete (GMA)	Barrio Looc, Sibulan, Negros Oriental	0915-6131185
35	TV-28 Dumaguete (GNTV)	Barrio Looc, Sibulan, Negros Oriental	0915-6131185
36	TV-8 Borongan (GMA)	Poblacion, Borongan, Eastern Samar	0915-6127177
37	TV-12 Ormoc (GMA)	Brgy. Alta Vista, Ormoc City	0915-6127213
	TV-10 Tacloban (GMA)	Basper, Tigbao, Tacloban City	0915-6127208
38	TV-26 Tacloban (GNTV)	Basper, Tigbao, Tacloban City	0915-6127208
39	TV-5 Calbayog (GMA)	Purok 2 San Mateo St. Brgy. Matobato, Calbayog City, Western Samar	0915-6127176
	MINDANAO		
	TV-4 Dipolog (GMA)	Linabo Peak, Dipolog City, Zamboanga Del Norte	0915-6127247
40	TV-26 Dipolog (GNTV)	Linabo Peak, Dipolog City, Zamboanga Del Norte	0915-6127247
	TV-3 Pagadian (GMA)	Mt. Palpalan, Pagadian City, Zamboanga del Sur	0915-6127245
41	TV-26 Pagadian (GNTV)	Mt. Palpalan, Pagadian City, Zamboanga del Sur	0915-6127245
	TV-9 Zamboanga (GMA)	Brgy. Cabatangan, Zamboanga City	0915-8632870
42	TV-21 Zamboanga (GNTV)	Brgy. Cabatangan, Zamboanga City	0915-8632870
42	RGMA TV-45 Zamboanga	Brgy. Cabatangan, Zamboanga City Brgy. Cabatangan, Zamboanga City	0915-8632870 0915-8632870
42	RGMA TV-45 Zamboanga (GMA) TV-12 Mt. Kitanglad,		<u> </u>
43	RGMA TV-45 Zamboanga (GMA) TV-12 Mt. Kitanglad, Bukidnon (GMA) TV-5 Ozamis, Misamis	Brgy. Cabatangan, Zamboanga City	0915-8632870
	RGMA TV-45 Zamboanga (GMA) TV-12 Mt. Kitanglad, Bukidnon (GMA) TV-5 Ozamis, Misamis Occidental (GMA) TV-22 Ozamis, Misamis	Brgy. Cabatangan, Zamboanga City  Mt. Kitanglad, Bukidnon  Bo. Malaubang, Ozamis City, Misamis	0915-8632870 0915-8632863
43	RGMA TV-45 Zamboanga (GMA) TV-12 Mt. Kitanglad, Bukidnon (GMA) TV-5 Ozamis, Misamis Occidental (GMA)	Brgy. Cabatangan, Zamboanga City  Mt. Kitanglad, Bukidnon  Bo. Malaubang, Ozamis City, Misamis Occidental  Bo. Malaubang, Ozamis City, Misamis	0915-8632870 0915-8632863 0915-6127220
43	RGMA TV-45 Zamboanga (GMA)  TV-12 Mt. Kitanglad, Bukidnon (GMA)  TV-5 Ozamis, Misamis Occidental (GMA)  TV-22 Ozamis, Misamis Occidental (GNTV)	Brgy. Cabatangan, Zamboanga City  Mt. Kitanglad, Bukidnon  Bo. Malaubang, Ozamis City, Misamis Occidental  Bo. Malaubang, Ozamis City, Misamis Occidental  Brgy. Del Carmen, Iligan City, Lanao del	0915-8632870 0915-8632863 0915-6127220 0915-6127220

	RGMA TV-43 Cagayan de Oro (GNTV)	Malasag Heights, Brgy. Cugman, Cagayan de Oro City	0915-8632875
47	TV-26 Butuan (GMA)	Brgy. Bonbon, Butuan City, Agusan del Norte	09163178470
	TV-5 Davao (GMA)	Shrine Hills, Matina, Davao City	0915-4417082
48	TV-37 Davao (DTTB GMA/GNTV)	Shrine Hills, Matina, Davao City	0915-4417082
	TV-27 Davao (GNTV)	Shrine Hills, Matina, Davao City	0915-4417082
	TV-12 Cotabato (GMA)	Regional Government Center, Cotabato City	0915-6131170
49	TV-27 Cotabato (GNTV)	Regional Government Center, Cotabato City	0915-6131170
	TV-8 General Santos (GMA)	Nuñez St., Brgy. San Isidro, General Santos City	0915-8632871
50	TV-26 General Santos (GNTV)	Nuñez St., Brgy. San Isidro, General Santos City	0915-8632871
	RGMA TV-32 General Santos (GMA)	Nuñez St., Brgy. San Isidro, General Santos City	0915-8632871
	TV-10 Surigao (GMA)	Lipata Hills, Surigao City, Surigao del Norte	0915-6131227
51	TV-27 Surigao (GNTV)	Lipata Hills, Surigao City, Surigao del Norte	0915-6131227
52	TV-2 Tandag (GMA)	Capitol Hill, Brgy. Telaje, Tandag, Surigao del Sur	0915-6127248
	TV-12 Jolo, Sulu (GMA)	Ynawat Bldg., Hadji Butu St., Jolo, Sulu	0915-6131182
53	TV-26 Jolo, Sulu (GNTV)	Ynawat Bldg., Hadji Butu St., Jolo, Sulu	0915-6131182

### GMA's RADIO STATIONS

### **GMA's RADIO STATIONS**

AREA	FREQ.	CALL SIGN	AM / FM	POWER	ADDRESS
LUZON		<u> </u>	3   v 434 <u>5</u> 448 <u>254 4355 </u>		Petron
METRO MANILA	594 kHz 97.1 MHz	DZBB DWLS	AM FM	50kW 25kW	GMA Network Center, EDSA cor. Timog Ave., Diliman, Quezon City
BAGUIO	92.7 MHz	DWRA	FM	10kW	2/F Baguio Midland Courier Bldg., Kisad Road, Baguio City
DAGUPAN	1548 kHz 93.5 MHz	DZSD DWTL	AM FM	10kW 10kW	GMA TV 10 Compound, Claveria Road, Malued District, Dagupan City
LEGAZPI	96.3 MHz	DWCW	FM	10kW	3/L A. Bichara Silverscreen Entertainment Center, Magallanes St., Legazpi City

LUCENA	91.1 MHz	DWQL	FM	10kW	3/F Ancon Bldg., Merchan St., Lucena City
NAGA	101.5 MHz	DWQW	FM	5kW	GMA Complex (Beside Mother Seton Hospital), Diversion Road (Roxas Ave.), Naga City
PALAWAN	909 kHz 97.5 MHz	DYSP DYHY	AM FM	5kW 5kW	Solid Road, San Manuel, Puerto Princesa City, Palawan
TUGUEGARAO	89.3 MHz	DWWQ	FM	10kW	4/F Villablanca Hotel, Pattaui St. cor, Pallua Rd., Ugac Norte, Tuguegarao City, Cagayan
VISAYAS					
BACOLOD	1341 kHz 107.1 MHz	DYSB DYEN	AM FM	5KW 10kW	3/F Centroplex Mall, Gonzaga-Locsin St., Bacolod City
CEBU	999 kHz 99.5 MHz	DYSS DYRT	AM FM	10kW 25kW	GMA Skyview Complex, Nivel Hills, Lahug, Cebu City
ILOILO	1323 kHz 93.5 MHz	DYSI DYMK	AM FM	5kW 10kW	GMA Broadcast Complex Phase 5, Alta Tierra Village, Jaro, Iloilo City
KALIBO	92.9 MHz	DYRU	FM	5kW	Torres Olivia Bldg., Roxas Ave. Extension, Kalibo, Aklan
MINDANAO					4
CAGAYAN DE ORO	100.7 MHz	DXLX	FM	5kW	2/F Centro Mariano Bldg., Osmena St., Cagayan De Oro City
DAVAO	1125 kHz 103.5 MHz	DXGM DXRV	AM FM	10kW 10kW	GMA Network Complex, Shrine Hills, Matina, Davao City
GENERAL SANTOS	102.3 MHz 1107 kHz (leased)	DXCJ DXBB	FM AM	10kW 5KW	3/F PBC Bldg., Cagampang St., General Santos City
ILIGAN (RGMA)	90.1 MHz	DXND	FM	1kW	Infinity Suites, Consunji St., Iligan City
ZAMBOANGA	1287 kHz	DXRC	AM	5KW	Logoy Duitay, Talon-Talon, Zamboanga City

### **IV. LEGAL PROCEEDINGS**

The Company and its subsidiaries are involved, from time to time, as plaintiff or defendant in litigation arising from transactions undertaken in the ordinary course of its business. Described below are the pending material litigation of which the Company and its subsidiaries or their properties are subject. The Company believes that a judgment rendered against it in the cases indicated below will not have a material adverse effect on its operations or financial condition.

The Company's affiliates, or their property, namely, Philippine Entertainment Portal, Inc. and Mont-Aire Realty and Development Corporation, are not involved in any material pending litigation as of December 31, 2018.

#### Labor Cases

There is a case for illegal dismissal filed against GMA Marketing and Productions, Inc. ("GMPI"), another wholly-owned subsidiary of GMA Network, and its officers, Lizelle Maralag and Leah Nuyda initiated by Corazon Guison, a former Sales Director of GMPI. The complainant claimed that she was unceremoniously terminated from her employment sometime in May 2010 and is entitled to reinstatement as well as payment of full backwages, unpaid commissions and salaries, moral and exemplary damages and attorney's fees. On January 31, 2011, the Labor Arbiter rendered a decision finding for complainant Guison and ordered the respondents to pay P807,007.50 as backwages and P1,691,000.00 as separation pay, as well as attorney's fees. On appeal, the NLRC reversed the decision of the Labor Arbiter and ordered the dismissal of complainant's complainant. Complainant filed a Petition with the Court of Appeals which denied the same. Her motion for reconsideration was likewise denied by the Court of Appeals.

There is a case for regularization and illegal dismissal (NLRC NCR Case No. 04-05664-13[22]) filed by Henry T. Paragele, Roland Elly C. Jaso, et al. against GMA. Complainants are relievers/pinch hitters whose services were no longer availed of by GMA. The Labor Arbiter rendered a decision dismissing the complaint. Complainants filed an appeal to the NLRC. NLRC rendered a decision dismissing the appeal. Complainants filed a motion for reconsideration which was also denied by the NLRC. Complainants filed a Petition with the Court of Appeals where it is pending. We filed our Complainants' Petition and Memorandum. The CA rendered the Decision dated March 3, 2017, denying Complainants' Petition for Certiorari. Complainants filed a motion for reconsideration which was also denied by the CA. Complainants filed a petition for review with the Supreme Court for which GMA filed its Comment/Opposition. The Petition is now submitted for resolution.

There is a case for regularization (NLRC NCR Case No. 06-06683-14) filed by Christian Bochee M. Cabaluna, et al. against GMA/Atty. Felipe L. Gozon. The Labor Arbiter rendered a decision in favor of complainants. On appeal to the NLRC, the same was denied. GMA filed a petition for certiorari with the Court of Appeals and later filed a motion for reconsideration after the petition was denied.

There is also a case for illegal dismissal filed by Christian Bochee M. Cabaluna et al., against GMA. The Labor Arbiter rendered a decision declaring valid the termination as against the 15 complainants but held that the rest of the complainants were illegally dismissed and awarded backwages with reinstatement. GMA filed a Notice of Appeal with Memorandum of Appeal and posted a bond. Subsequently, GMA filed a Supplemental Memorandum of Appeal. The NLRC modified the Labor Arbiter's decision and dismissed the complaint for illegal dismissal filed by the 35 complainants. Complainants filed a motion for reconsideration but the same was denied by the NLRC for lack of merit. Cabaluna et al. filed a petition for certiorari with the Court of Appeals and GMA already filed its comment. The case is pending resolution by the Court of Appeals.

There is another case for regularization filed by Micholl P. Mabinta whose talent agreement was no longer renewed. The Labor Arbiter rendered a decision dismissing the complaint on June 8, 2015. Complainant filed an appeal which was dismissed by the NLRC in the Decision dated January 29, 2016. Complainant filed a Motion for Reconsideration which was denied by the NLRC in the Resolution dated March 31, 2016. Complainant filed a petition to the Court of Appeals and Respondents filed their comment/opposition thereto. The Court of Appeals rendered a Decision denying the Petition for Review. Complainant filed a motion for reconsideration which was denied by the Court of Appeals in a resolution dated February 21, 2019. The Motion for Reconsideration was denied by the Court of Appeals.

There is a case for illegal suspension, moral and exemplary damages and attorney's fees filed by Edmalynne Remillano et al. Remillano et al. filed a Petition for Certiorari with the Court of Appeals seeking to review and annul the decision of the NLRC affirming the decision rendered by the Labor Arbiter dismissing their complaint for illegal suspension, damages and attorney's fees. On January 22, 2018 the Court of Appeals dismissed Remillano et al.'s Petition.

There is a case involving a complaint filed against GMA by Alfredo Lubrica Enoce for alleged illegal dismissal with a prayer for separation pay, backwages, moral and exemplary damages and attorney's fees. The parties filed their respective position papers on November 15, 2016 as well as their respective replies. The Labor Arbiter rendered a decision finding illegal dismissal. However, the decision was reversed on appeal by NLRC. Enoce's motion for reconsideration was likewise denied. Enoce filed a petition with the Court of Appeals. GMA is still awaiting resolution from the Court of Appeals as to what action it will take on the Petition.

There is a case for illegal dismissal, underpayment of benefits, damages and attorney's fees filed against GMA Network, Inc. et al. by Jocelyn Bautista Pacleb. The Complaint was set for conciliation and mediation conference but the parties failed to settle. The Labor Arbiter rendered a Decision dated December 18, 2018. On appeal by Pacleb and partial appeal by GMA the NLRC rendered a decision dated March 28, 2018. GMA filed a motion for reconsideration dated April 20, 2018, which was granted by the NLRC in a resolution dated May 25, 2018. Pacleb filed a Petition for Certiorari with the Court of Appeals for which GMA filed its Comment. Pacleb filed a reply to the comment. On February 28, 2019, the Court of Appeals issued an order referring the Petition to the Philippine Mediation Center for mediation.

There is a case for illegal dismissal and money claims filed by Reynaldo delos Santos Aranas et al., under a talent agreement which was not renewed. In this case, GMA implemented a reorganization and streamlining of its operations and organizational structure which resulted in the reduction of personnel. Complainants were awarded backwages and ordered to be reinstated to their former position. On appeal, the NLRC denied GMA's appeal and affirmed the Labor Arbiter's decision. GMA's motion for reconsideration was likewise denied. GMA then filed a Petition for Certiorari with the Court of Appeals assailing the NLRC Decision and Resolution.

There is a case filed by Junie D. Sioson et al., for regularization of employment with GMA, increase in salary and other monetary benefits. The case was dismissed for lack of merit by the Labor Arbiter. In reaching its Decision, the Labor Arbiter found overwhelming evidence supporting GMA and RGMA's assertion that complainants were regular employees of RGMA as a legitimate independent contractor. The claim of complainants for regularization and monetary benefits were also denied for lack of valid legal basis. Unsatisfied with the Labor Arbiter's Decision, Complainants filed an appeal to the NLRC which dismissed the appeal as well as the motion for reconsideration. Complainants then filed a Petition with the Court of Appeals to which GMA filed its comment. The Petition is now considered submitted for decision.

There is a case filed by Jose G. Nacionales et al. against GMA and RGMA for regularization with monetary claims before the NLRC Regional Arbitration Branch VIII in Tacloban City. Since no settlement was reached, the mandatory conference was terminated and the parties were directed to file their respective position papers. On October 15, 2018, GMA received a copy of the Labor Arbiter's Decision declaring complainants as regular employees of GMA and granted monetary award in favor of complainants. Upon appeal, the NLRC partially granted GMA's appeal by deleting the monetary award but affirming the decision insofar as it found that complainants are regular employees of GMA. GMA filed a partial motion for reconsideration which has been submitted for resolution.

There is a case filed by David et al. against GMA and RGMA for regularization with monetary claims before the NLRC Sub-regional Arbitration Branch VI in Iloilio City. On September 14, 2018 GMA filed its position paper. The case is now submitted for resolution.

There is a case filed by Ronald C. Avelino for monetary claims with issuance of Certificate of Employment on August 30, 2018. GMA has filed its position paper.

There is also a case filed by Enrile et al., against GMA and RGMA for regularization which was set for conciliation conference on December 16, 2018. Both parties have filed their respective position papers.

There are cases filed by Mariano et al., Rieta et al., and Panlilio et al. against GMA and RGMA for regularization availing of the Single-Entry Approach with their respective NLRC Regional Arbitration Branches. The cases were set for conciliation conference but no settlement was reached. The parties have filed their respective position papers.

There are cases filed by Villarin et al., and Abud et al., for regularization against GMA and RGMA availing of the Single-Entry Approach with their respective NLRC Regional Arbitration Branches. The parties have filed their respective position papers.

Finally, there is a case filed by Enong et al., against GMA for regularization availing of the Single-Entry Approach with NLRC Sub-Regional Arbitration Branch IX in Dipolog City. Since no settlement was reached, complainants filed their formal complaint and the mandatory conference was set on December 13, 2018. Both parties have filed their respective position papers.

### Infringement Cases

The Company's officers, Felipe L. Gozon, Gilberto R. Duavit, Jr., Marissa L. Flores, Jessica A. Soho, Grace dela Peña-Reyes, John Oliver Manalastas, John Does and Jane Does were named as respondents in a criminal case initiated in June 2004 for copyright infringement before the City Prosecutor's Office of Quezon City and the Department of Justice ("DOJ"). The case was subsequently consolidated with the Company's counter charge for libel.

The respondents were charged in their capacities as corporate officers and employees of the Company responsible for the alleged unauthorized airing of ABS-CBN's exclusive live coverage of the arrival in the Philippines of Angelo dela Cruz, a Filipino overseas worker previously held hostage in Iraq. Aside from seeking to hold the named respondents criminally liable for infringement and unfair competition, ABS-CBN sought damages from the respondents jointly and severally in the aggregate amount of \$\mu 200\$ million.

On July 27, 2004, the Company and certain of its officers filed a case for libel against certain officers of ABS-CBN for statements made in their programs Insider and Magandang Umaga Bayan relative to the incident involving the dela Cruz feed. The Company also seeks damages in the aggregate amount of \$\mathbb{P}\$100 million.

In the Resolution dated December 3, 2004, the DOJ dismissed the complaint for libel against the ABS-CBN officers and employees and dropped the charges against the Company's officers except for Ms. Dela Peña-Reyes and Mr. Manalastas against whom the DOJ found probable cause for violation of the Intellectual Property Code. ABS-CBN filed a motion for partial reconsideration of the resolution on the ground that the other named respondents were erroneously exonerated. The Company filed a petition for review with the DOJ with respect to the finding of probable cause against Ms. Dela Peña-Reyes and

Mr. Manalastas and the dismissal of the case for libel which was denied. On August 1, 2005, the DOJ reversed the fiscal's resolution finding probable cause against Ms. dela Peña-Reyes and Mr. Manalastas and directed the fiscal to withdraw the Information. ABS-CBN filed a motion for reconsideration. Meanwhile, the DOJ issued the Resolution dated September 15, 2005 denying the Company's Petition for Review and ruling that ABS-CBN's officers and employees did not commit libel. The Company filed a motion for reconsideration.

On June 29, 2010, the DOJ issued a Resolution granting both the Company's and ABS-CBN's Motion for Reconsideration, and directing the filing of Information against ABS-CBN's officers and employees for libel. ABS-CBN moved for reconsideration which was denied by the DOJ. ABS-CBN filed a Petition with the Court of Appeals. In the meantime, an Information for libel was filed by the Quezon City Prosecutor with the Regional Trial Court of Quezon City, Branch 88 which was later re-raffled to Branch 104. The prosecution will continue their presentation of evidence on May 20, 2019, July 29, 2019 and August 27, 2019.

The Company elevated the DOJ's June 29, 2010 Resolution directly to the Court of Appeals via a petition for certiorari docketed as CA-G.R. SP No. 115751. On November 9, 2010, the Court of Appeals issued a decision granting the Company's petition for certiorari and reversing the DOJ Resolution dated June 29, 2010 and reinstating the DOJ Resolution dated August 1, 2005 which ordered the withdrawal of Information for copyright infringement. ABS-CBN filed a petition with the Supreme Court which partially granted the petition by reversing the DOJ Resolution ordering the withdrawal of the Information and sustaining the finding of probable cause for copyright infringement only as against Ms. Dela Peña-Reyes and Mr. Manalastas. The Prosecution has completed the presentation of its evidence and was given a period to file their formal offer of exhibits. The presentation of defense evidence is set on May 30, 2019, August 8, 2019, September 5, 2019, October 10, 2019, November 7, 2019 and December 5, 2019.

#### Civil Cases

On June 25, 2008, Mary the Queen Hospital filed a case for damages against the Company, Mike Enriquez as well as certain other members of the show, Imbestigador. The hospital alleged that the show damaged its reputation by falsely accusing them of illegally detaining a patient for failure to settle hospital bills. The hospital claimed a total of otin 5.5 million in moral, exemplary and temperate damages, as well as costs of the suit. Defendants have completed the presentation of their evidence and filed their formal offer of evidence. The parties are awaiting the Court's order to file their respective Memoranda for this case.

Another case involved the Company and members of the show Imbestigador stemmed from a story involving a police officer allegedly extorting money from arrested drug dependents, which ultimately led to his arrest. On September 4, 2008, the complainant sought to enjoin the airing of the story relating to his arrest by filing a case for injunction. However, the plaintiff's application for restraining order was denied by the RTC of Quezon City. Plaintiff then filed an amended complaint to include a claim for damages. Defendants have completed the presentation of their evidence and filed their offer of documentary exhibits. The parties have filed their respective memoranda and the case is now submitted for decision.

There is a case for libel filed by Andrea Gorriceta against GMA Iloilo Manager Jonathan Cabillon and News Anchor Charlene Belvis-Gador arising from the news reports made in GMA news programs *Ratsada* and *Arangkada* on the progress of the criminal cases against Gorriceta before MCTC of Iloilio City. GMA has completed the presentation of its defense evidence and has filed its formal offer of evidence.

### V. MARKET FOR ISSUER'S COMMON EQUITY AND RELATED STOCKHOLDERS MATTERS

### Market Information

### **Stock Prices GMA7**

Period in 2018	<u>Highest Closing</u>	Lowest Closing
1Q	6.47	5.86
2Q	6.40	5.38
3Q	5.55	5.32
4Q	5.50	5.03

### **Stock Prices GMAP**

Period in 2018	<u> Highest Closing</u>	Lowest Closing
1Q	6.32	5.50
2Q	6.32	5.11
3Q	5.35	5.07
4Q	5.44	4.91

The Company's common shares and Philippine Deposit Receipts have been listed with the Philippine Stock Exchange since 2007. The price information as of the close of the latest practicable trading date April 2, 2019; GMA7's closing price is P 5.82 for GMA7 and P5.62 for GMAP (PDRs).

### **Holders**

There are 1,669 holders of common equity as of March 31, 2019.

The following are the top 20 holders of the common equity of the Company:

Name of Shareholders	No. of Common Shares	Percentage of Ownership of Total Common Shares
Group Management Development Inc.	789,813,389	23.47%
GMA Holdings, Inc.	732,498,400	21.77%
FLG Management & Development Corp.	689,144,527	20.48%
M.A. Jimenez Enterprises, Inc.	453,882,095	13.49%
Television International Corp.	334,378,037	9.94%
PCD Nominee Corp.	321,651,667	9.29%
Gozon Development Corp.	14,033,954	0.42%
Gozon Foundation, Inc.	5,144,361	0.15%
Gilberto R. Duavit, Jr.	4,007,005	0.12%
Ismael Gozon	<b>2,814,900</b>	0.08%
Miguel Enrique Singson Roa	2,566,400	0.08%
Jose Mari L. Chan	2,092,900	0.06%
Luisito C. Cirineo	1,750,500	0.05%
Felipe S. Yalong	1,613,000	0.05%
Alberto Tio Ong	1,000,000	0.03%
Judith Duavit Vazquez	588,000	0.02%

Name of Shareholders	No. of Common Shares	Percentage of Ownership of Total Common Shares		
Jose P. Marcelo	501,498	0.01%		
Jaime Javier Gana and/or Ma. Erlinda G. Gana	444,900	0.01%		
Jose C. Laurel V	346,127	0.01%		
Nita Laurel Yupangco	346,127	0.01%		

The following are the top 20 holders of the Company's preferred shares as of March 31, 2019:

Name of Shareholders	No. of Preferred Shares	Percentage of Ownership of Total Preferred Shares		
Group Management & Development Inc.	2,625,805,308	35.0130%		
FLG Management & Development Corp.	2,181,898,644	29.0939%		
M.A. Jimenez Enterprises	1,508,978,826	20.1210%		
Television International Corp.	1,111,661,610	14.8231%		
Gozon Development Corp.	46,245,306	0.6166%		
Gozon Foundation Inc.	15,020,670	0.2003%		. :
Alegria F. Sibal	2,623,806	0.0350%	\$	*
Jose P. Marcelo	1,203,594	0.0160%		
Sarah L. Lopez	830,706	0.0111%		
Nita Laurel Yupangco	830,706	0.0111%	٠.	
Jose C. Laurel V	830,706	0.0111%		
Juan Miguel Laurel	830,706	0.0111%		
Susana Laurel-Delgado	830,706	0.0111%		
Ma. Asuncion Laurel-Uichico	830,706	0.0111%		
Horacio P. Borromeo	784,164	0.0105%		
Francis F. Obana	105,120	0.0014%		
	38.028	0.0005%	5	
Eduardo Morato	30,420	0.0004%		
Antonio Gomez	•	0.0004%		
Jose N. Morales	30,420			
Paul Sim	30,420	0.0004%		

The information presented does not relate to an acquisition, business combination or other reorganization.

### **Dividend Information**

Dividends shall be declared only from the surplus profits of the corporation and shall be payable at such times and in such amounts as the Board of Directors shall determine, either in cash, shares or property of the Company, or a combination of the three, as said Board of Directors shall determine. The declaration of stock dividends, however, is subject to the approval of at least two-thirds of the outstanding capital stock. No dividend which will impair the capital of the Company shall be declared. The Company has no contractual restrictions which would limit its ability to declare any dividend.

### +Dividend History of the Company

<u>Year</u>	<u>Amount</u>	Date Declared	Type of Dividend
2005 2005	₽ 218,521,203.5 ₽ 3,000,000,000.0	February 17, 2005 October 11, 2005	Cash and Property Stock
2006 2007	P 1,150,000,000.0 P 1,500,000,000.0 P 375,000,000.0	June 13, 2006 March 19, 2007 April 26, 2007	Cash and Property Cash Stock
2007 2007 2008	₽ 1,000,000,000.0 ₽ 1,214,163,001.0	July 2, 2007 May 21, 2008	Cash Cash
2009 2010	₽ 1,701,069,453.0 ₽ 2,187,089,297	April 2, 2009 March 25, 2010	Cash Cash
2010 2011	P 1,215,049,069 P 2,187,089,297	October 28, 2010 March 11, 2011 April 16, 2012	Cash Cash Cash
2012 2012 2013	P 1,944,079,375 P 1,264,794,293 P 1,215,049,609	August 22, 2012 March 21, 2013	Gash Cash
2014 2015	₽ 1,312,253,578 ₽ 1,215,049,609	April 2, 2014 March 30, 2015	Cash Cash
2016 2017 2018	P-1,312,253,578 P-3,547,944,859 P-2,430,099,218	April 8, 2016 March 27, 2017 April 5, 2018 March 29, 2019	Cash Cash Cash Cash
2019	₽ 2,187,089,297	Maion 20, 2010	

The Company's Board of Directors has approved a dividend policy which will entitle holders of the Common Shares to receive annual cash dividends equivalent to a minimum of 50% of the prior year's net income based on the recommendation of the Board of Directors. Such recommendation will take into consideration factors such as the implementation of business plans, operating expenses, budgets, funding for new investments, appropriate reserves and working capital, among others. The cash dividend policy may be changed by the Company's Board of Directors at any time.

### Recent Sales of Unregistered or Exempt Securities

No sale of unregistered or exempt securities of the Company has occurred within the past three years.

### VI. CORPORATE GOVERNANCE

GMA Network, Inc. is committed to the principles of good governance and recognizes their importance in safeguarding shareholders' interests and in enhancing shareholder value. The Company has adopted a Revised Manual on Corporate Governance to institutionalize the Company's adherence to these principles. This Revised Manual clearly sets out the principles of good management and defines the specific responsibilities of the Board, the Board Committees, and management within the over-all governance framework.

The Revised Manual conforms to the requirements of the Philippine Securities and Exchange Commission and covers policies, among others:

(a) independent directors, (b) key board committees (e.g. Executive Committee, Nomination Committee, Audit and Risk Management Committee, Compensation and Remuneration Committee); (c) independent auditors, (d) internal audit, (e) disclosure system of company's governance policies, (f) stockholder rights, (g) monitoring and assessment, and (h) penalties for non-compliance.

The Board of Directors, led by the Chairman, Atty. Felipe L. Gozon, strongly advocates accountability, transparency and integrity in all aspects of the business and commits themselves to the best practices of governance in the pursuit of the Company's Mission and Vision.

To ensure adherence to corporate governance, the Board designated a Compliance Officer. The Compliance Officer is responsible for monitoring compliance by the Company with the provisions and requirements of good corporate governance.

Based on the Revised Manual on Corporate Governance (attached to the Company's letter to the Securities and Exchange Commission dated May 22, 2017) as well as the Company's Integrated Annual Corporate Governance Report for year 2017 filed with the Securities and Exchange Commission on May 23, 2018, there have been no deviations from the Company's Manual as of date.

### **Board of Directors**

Compliance with the principles of good governance starts with the Company's Board of Directors. The Board is responsible for oversight of the business, determination of the company's long-term strategy and objectives, and management of the company's risks by ensuring the company's internal controls and procedures are observed. The Board of Directors ensures a high standard of governance, and promotes and protects the interests of the Company, its stockholders and other stakeholders.

The Board consists of nine directors, two of whom are independent directors. All nine members of the Board have the expertise, professional experience and background that allow a thorough discussion and deliberation of issues and matters affecting the Company.

The two independent directors – former Chief Justice Artemio V. Panganiban and Dr. Jaime C. Laya – have no relationship with the Company, which would interfere with the exercise of independent judgment in carrying out the responsibilities of a director.

The Board comprises the following members:

Name	Position		
Felipe L. Gozon	Chairman and CEO		
Gilberto R. Duavit, Jr.	President and COO		
Anna Teresa M. Gozon	Director		
Joel Marcelo G. Jimenez	Director		
Gilberto M. Duavit	Director		
Laura J. Westfall	Director		
Felipe S. Yalong	Chief Financial Officer and Executive Vice-President		
Artemio V. Panganiban	Independent Director		
Jaime C. Laya	Independent Director		

#### **Board Performance**

Directors attend regular meetings of the Board, which are held every quarter and other times as necessary, and the Annual Stockholders' Meeting (ASM). In its meetings, the Board reviews the performance of the Company and its subsidiaries, approves plans, budgets and financial statements, sets policies and guidelines for management, and discusses matters requiring Board attention and approval. The Board met five (5) times in 2018. The attendance of the individual directors at these meetings is duly recorded as follows:

Director's Name	Regular and Special Meetings	
	Present	Absent
Felipe L. Gozon	5	0
Gilberto M. Duavit	5	0 .
Gilberto R. Duavit, Jr.	5	0 .
Joel Marcelo G. Jimenez	4	1
Felipe S. Yalong	5	0
Anna Teresa M. Gozon	5	0
Laura J. Westfall	5	0
Artemio V. Panganiban	5	0
Jaime C. Laya	5	0

All directors have individually complied with the SEC's minimum attendance requirement of 50%.

The Chairman, Felipe L. Gozon, presided over all the Board meetings for the year. He likewise presided over the Annual Stockholders' Meeting, with all the members of the Board in attendance.

### **Board Remuneration**

The amended by-laws of the Company provides that the Board of Directors shall be entitled to an amount of not more than two and a half percent (2.5%) of the net income after income tax of the corporation during the preceding year and per diems for every board meeting attended. Of the said 2.5%, one percent (1%) shall be distributed equally among the members of the Board of Directors, while the remaining one and a half percent (1.5%) shall be distributed equally among the members of the Executive Committee.

### Committees and Meetings of the Board of Directors

Four committees were established to aid in complying with the principles of good governance and address issues requiring the Board's attention:

### **Executive Committee**

The Executive Committee (Excom) consists of three members which includes the Chairman of the Board and CEO Felipe L. Gozon, President and COO Gilberto R. Duavit, Jr. and Director Joel G. Jimenez. Mr. Gilberto R. Duavit, Jr. serves as Chairman of the Committee. It acts on matters delegated to it by the Board of Directors. The Excom acts by a majority vote and in accordance with the authority granted by the Board. All actions of the Excom are reported to the Board for ratification at the meeting immediately following such action.

The jurisdiction of the Executive Committee has been expanded to include the functions and responsibilities of the Corporate Governance Committee, except those pertaining to the nomination and

election of directors and the procedure for determining the remuneration of directors and officers which remain vested in the Nomination Committee and the Compensation and Remuneration Committee, as well as the power to evaluate the performance of the Board of Directors as it pertains to the stockholders and the duly elected Board directors themselves.

### Nomination Committee

The Nomination Committee is chaired by Felipe L. Gozon and composed of four members that include an independent director in the person of former Chief Justice Artemio V. Panganiban as Vice Chairman, with Gilberto R. Duavit, Jr. and Joel Marcelo G. Jimenez as members. The mission of the Nomination Committee is to provide the shareholders with an independent and objective evaluation and assurance that the membership of the Board of Directors is competent and will foster the long-term success of the Corporation and secure its competitiveness. The Nomination Committee assists the Board of Directors in ensuring that all nominees to the Board of Directors are competent and qualified to be nominated as Director based on internal guidelines. This is to ensure that: (a) there is a proper mix of competent directors that would continuously improve shareholder's value; and, (b) Directors will ensure a high standard of best practices for the Company and its stakeholders.

### Compensation and Remuneration Committee

The members of the Compensation and Remuneration Committee are Felipe L. Gozon (Chairman), Former Chief Justice Artemio V. Panganiban (Vice Chairman), with Gilberto R. Duavit, Jr. and Laura J. Westfall as members. The Committee recommends a formal and transparent framework of remuneration and evaluation for the members of the Board of Directors and key executives to enable them to run the Company successfully.

### Audit and Risk Management Committee

#### Audit

The Audit and Risk Management Committee is currently composed of the following members: Dr. Jaime C. Laya, (Chairman), former Chief Justice Artemio V. Panganiban (Vice Chairman), Anna Teresa M. Gozon and Ms. Laura J. Westfall. The Audit and Risk Management Committee assists the Board in its fiduciary responsibilities by providing an independent and objective assurance to the Company's management and stakeholders in the continuous improvement of risk management systems, business operations and proper safeguarding and use of the Corporation's resources and assets. The Audit and Risk Management Committee provides a general evaluation and gives assistance in the over-all improvement of the risk management, control, and governance process of the Corporation as designed by Management and provides assurance that these are properly functioning.

The Committee conducts tenders for independent audit services, reviews audit fees and recommends the appointment and fees of the independent auditors to the Board. The Board, in turn, submits the appointment of the independent auditors for approval of the shareholders at the ASM.

The Audit and Risk Management Committee also approves the work plan of the Company's Internal Audit Group, as well as the overall scope and work plan of the independent auditors.

The jurisdiction of the Audit and Risk Management Committee has been expanded to include the functions and responsibilities of the Board and Risk Oversight Committee ("BROC") and the Related Party Transactions ("RPT") Committee.

The Audit and Risk Management Committee held four (4) meetings in 2018 wherein the Committee reviewed and approved, among others, the Company's 2017 Consolidated Audited Financial Statements as prepared by the external auditors.

### Risk Management

The GMA Network's Board of Directors and management are mindful of the risks and uncertainties inherent in the business. In the formulation of corporate strategy and business decision-making, potential risks are always taken into account. Necessary steps are taken to minimize, if not eliminate, such risks.

The Audit and Risk Management Committee assists the Board in the oversight of the company's risk management, ensures that it has the proper controls in place, identifies and evaluates significant risk exposures and contributes to the improvement of risk management and control systems.

Both radio and television broadcasting are highly competitive businesses. GMA stations compete for listeners/viewers and advertising revenues within their respective markets directly with other radio and /or television stations, as well as with other media such as cable television and/ or cable radio, newspapers, magazines, the internet, billboard advertising, among others. Audience ratings and market shares are subject to change, and any change in a particular market could have a material adverse effect on the revenue of our stations located in that market.

Considering the potential impact of various risks to the company's ability to deliver quality content across multiple platforms, the Company has established a Programming Committee that deliberates weekly on the programming issues and strategies of the Network. Regular monthly meetings of the Company's officers are also held to discuss plans, operational issues and strategies, implementation of projects and recommendations for improvements.

The Company's Corporate Planning Department has been designated by the Board of Directors to monitor the courses of action taken by the departments to manage the risks. The Head of the Company's Corporate Planning Department performs the functions and responsibilities of a Chief Risk Officer on the matter of Enterprise Risk Management.

The Company's financial results are dependent primarily on its ability to generate advertising revenue through rates charged to advertisers. The advertising rates a station is able to charge is affected by many factors, including the ratings of its programs and the general strength of the local and national economies. Generally, advertising declines during periods of economic recession or downturns in the economy. As a result, the Company's revenue is likely to be adversely affected during such periods.

Management, being accountable to the Board, also prepares financial statements in a timely manner in accordance with generally accepted accounting standards in the Philippines. Management's statement of responsibility with regards to the Company's financial statements is included in this annual report.

The consolidated financial statements of GMA Network and its subsidiaries have been prepared in accordance with Philippine Financial Reporting Standards which are aligned with International Financial Reporting Standards. The financial statements are audited by external auditors and reviewed by the Audit and Risk Management Committee (with the support of the Internal Audit Group) to ensure that they fairly present, in all material respects, the financial position and results of the Company's operations before these are presented to the Board of Directors for approval.

The Board is responsible for presenting a clear, balanced and comprehensive assessment of the Company's financial position, performance and prospects each time it makes available its quarterly and annual financial statements to the public.

### Management

The Chairman of the Board and Chief Executive Officer is Felipe L. Gozon, while Gilberto R. Duavit, Jr. holds the position of President and Chief Operating Officer.

The CEO is accountable to the Board for the development and recommendation of strategies and the execution of strategic directions set by the Board, while the COO is responsible for the day-to-day management of the Company and the implementation of the directives provided by the CEO and the Board's policies and decisions. Both the CEO and COO are guided by the Company's Mission, Vision, and Core Values.

Management regularly provides the Board with complete and accurate information on the operations and affairs of the Company.

### **Employee Relations**

Employees are provided an employee handbook which contains the policies and guidelines for the duties and responsibilities of an employee of GMA Network, Inc. The Handbook also details the benefits and privileges accruing to all regular employees.

The News and Public Affairs Ethics Manual, on the other hand, sets the standards and rules on how News and Public Affairs personnel should conduct themselves at work.

Through an external newsletter and the intranet facilitated by the Corporate Affairs Division, employees are updated on material developments in the organization.

The Company also provides training programs and seminars for career advancement and development. The Company has also initiated activities centered on the safety, health and welfare of its employees.

### **Prompt Disclosures and Timely Reporting**

GMA Network, Inc. adheres to a high level of corporate disclosure and transparency regarding the company's financial condition and state of corporate governance on a regular basis. Through the Investor Relations and Compliance Division (IRCD), shareholders are provided disclosures, announcements and periodic reports filed with the Securities and Exchange Commission (SEC) and the Philippine Stock Exchange. These are also available on line through the Company's Investor Relations website <a href="https://www.gmanetwork.com/corporate/ir">www.gmanetwork.com/corporate/ir</a>.

The Company, through the IRCD and Corporate Affairs and Communications Department, publishes press releases on the financial performance of the Company. Meetings with Fund Managers, Investment, Financial and Research Analysts are likewise handled by the IRCD.

Consolidated audited financial statements are submitted to the SEC on or before the prescribed period and are made available to the shareholders prior to the ASM.

The financial soundness indicators that the Company monitors are the following:

Key Performance Indicators	2018 (in millions PhP)		Inc/(Dec) (in millions PhP)	
Revenues Airtime revenues Cash operating expenses EBITDA Net income before tax Net income after tax	15,340.3 1,898.5 10,407.3 4,823.9 3,332.0 2,324.0	15,602.3 1,993.5 10,498.3 5,217.4 3,658.0 2,559.7	(262.0) (95.0) (91.0) (393.5) (326.0) (235.6)	-5% -1% -8% -9%

2018	2017	Inc/(Dec)	, %
2.72	2.66	0.06	2%
1.59	1.57	0.03	: 2%
0.05	0.05	(0.00)	-1%
158.94	307.66	(148.7)	-48%
58%	57%	0.01	1%
31%	33%	(0.02)	-6%
	16%	0.09	53%
	2.72 1.59 0.05 158.94	2.72 2.66 1.59 1.57 0.05 0.05 158.94 307.66 58% 57% 31% 33%	2.72         2.66         0.06           1.59         1.57         0.03           0.05         0.05         (0.00)           158.94         307.66         (148.7)           58%         57%         0.01           31%         33%         (0.02)

### CERTIFICATION

THIS IS TO CERTIFY that in compliance with Article 9(B) of the 1987 Philippine Constitution, none of the Directors, Independent Directors and Officers of GMA Network, Inc. are elected as public servants and or appointed in any government agency, local or foreign, without authority of law; provided however that it must be disclosed that as of this date, Dr. Jaime C. Laya is a Trustee (Director) of the Cultural Center of the Philippines and Atty. Roberto Rafael V. Lucila is a member of the Bicol University Board of Regents.

Issued this 1st day of April 2019.

ROBERTO RAFAEL V. LUCILA Corporate Secretary/Compliance GMA Network, Inc.

### CERTIFICATION OF INDEPENDENT DIRECTOR

- l, ARTEMIO V. PANGANIBAN, Filipino, of legal age and a resident of 1203 Acacia Street, Damariñas Village, Makati City, after having been duly sworn to in accordance with law, do hereby declare that:
- 1. I am a nominee for independent director of GMA NETWORK, INC. and have been its independent director since 2007;
- 2. I am affiliated with the following listed companies or organizations:

Company/Organization	Position/ Relationship	Period of Service
First Philippine Holdings Corporation	Independent Director	2007 - present
Metro Pacific Investments Corporation	Independent Director	2007 - present
Manila Electric Company	Independent Director	2008 - present
Robinsons Land Corporation	Independent Director	2008 - present
	Independent Director	2009 - present
GMA Holdings, Inc.	Independent Director	2010 - present
Petron Corporation	Independent Director	2010 - present
Asian Terminals, Inc.	Independent Director	2013 - present
PLDT, Inc.		2012 - present
Jollibee Foods Corporation	Non-Executive Director	
Metropolitan Bank & Trust Company	Senior Adviser	2007 - present
Double Dragon Properties Corp.	Adviser	2014 - present
Bank of the Philippine Islands	Member, Advisory Council	2016 - present
For my full bio-data, log o	n to my personal website: cjpan	ganiban.com

- 3. I possess all the qualifications and none of the disqualifications to serve as an Independent Director of GMA NETWORK, INC., as provided for in Section 38 of the Securities Regulation Code, its Implementing Rules and Regulations and other SEC issuances.
- 4. To the best of my knowledge, I am not related to any director/officer/substantial shareholder of GMA Network, Inc. and its subsidiaries and affiliates.
- 5. To the best of my knowledge, I am not the subject of any criminal or administrative investigation or proceeding pending in court.
- 6. To the best of my knowledge, I am neither an officer nor an employee of any government agency or government-owned and controlled corporation.
- 7. I shall faithfully and diligently comply with my duties and responsibilities as Independent Director under the Securities Regulation Code and its Implementing Rules and Regulations, Code of Corporate Governance and other SEC Issuances.
- 8. I shall inform the Corporate Secretary of GMA NETWORK, INC., of any changes in the above-mentioned information within five (5) days from its occurrence.

ROLL OF ATTY NO. 48348

MALE COMPLIANCE NO. V-0026676/4-11-2018

189 O.A NO.706762-LIFETIME MEMBER IAN. 29, 2007

PTR NO.7333620- JAN 03, 2019- MAKATI CITY

EXECUTIVE BLDG. CENTER MAKATI AVE., COR., JUPITER ST

MAKATI CITY

#### CERTIFICATION OF INDEPENDENT DIRECTORS

- I, **JAIME C. LAYA**, Filipino, of legal age and a resident of 11 Panay Avenue, Quezon City, after having been duly sworn to in accordance with law do hereby declare that:
- 1. I am a nominee for independent director of GMA NETWORK, INC. and have been its independent director since 2007;
- 2. I am affiliated with the following companies or organizations (including Government-Owned and Controlled Corporations), as of December 31, 2018:

Company/Organization	Position	Period of Service
Philippine Trust Company (Philtrust Bank)	Chairman and	2004-present
	President	
GMA Network, Inc. and GMA Holdings,	Independent Director	2007-present
Inc.		
Ayala Land, Inc.	Independent Director	2010-present
Manila Water Company, Inc.	Independent Director	2014-present
Philippine AXA Life Insurance Co., Inc.	Director	2005-present
Charter Ping An Insurance Corporation	Independent Director	2016-
Escuela Taller Foundation of the	Chairman	2013-present
Philippines, Inc.		
Don Noberto Ty Foundation, Inc.	Chairman	2005-present
Confradia de la Immaculada Concepcion	Trustee	1979-present
Heart Foundation of the Philippines, Inc.	Trustee	ca. 1985-present
CIBI Foundation, Inc.	Trustee	1998-present
St. Paul University – Quezon City	Trustee	2002-present
Fundacion Santiago, Inc.	Trustee	2002-present
Cultural Center of the Philippines	Trustee	2003-present
Metropolitan Museum of Manila	Trustee	ca. 2004-present
Yuchengco Museum	Trustee	ca. 2007-present
Society for Cultural Enrichment, Inc.	Trustee	2009-present
Ayala Foundation, Inc.	Trustee	2013-present
Filipinas Opera Society Foundation, Inc.	Trustee	2014-present
Various family corporations	Director	ca. 1960-present

- 3. I possess all the qualifications and none of the disqualifications to serve as an Independent Director of GMA NETWORK, INC., as provided for in Section 38 of the Securities Regulation Code, its Implementing Rules and Regulations and other SEC issuances.
- 4. To the best of my knowledge, I am not related to any director/officer/substantial shareholder of GMA NETWORK, INC. and its subsidiaries and affiliates other than the relationship provided under Rule 38.2.3. of the Securities Regulation Code.
- 5. To the best of my knowledge, I am not the subject of any pending criminal or administrative investigation or proceeding.
- 6. I have the required written or consent from the Chairperson of the Cultural Center of the Philippines to be an independent director in GMA NETWORK, INC. pursuant to Office of the President Memorandum Circular No. 17 and Section 12, Rule XVIII of the Revised Civil Service Rules.

Independent Dir	aithfully and diligently comply with my duties and responsibilities a ctor under the Securities Regulation Code and its Implementing Rules an	
Regulations, Co	e of Corporate Governance and other SEC Issuances.	
	rm the Corporate Secretary of GMA NETWORK, INC., of any changes in the information within five (5) days from its occurrence.	ıe
Done this da	of2019 at Makati City.	

JAIME C. LAYA
Affiant
APR 0 3 2019

SUBSCRIBED AND SWORN to before me this \_\_\_\_ day of \_\_\_\_\_ 2019 at Makati City, affiant personally appeared before me and exhibited to me his Passport Number EC3123777 by the DFA, Manila issued on January 7, 2015.

ATTY.VIRGILIOR. BATALLA

NOTARY PUBLIC FOR MAKATI CITY
APPT NO. M-87-UNITE DEC. 31, 2020
ROLL OF ATTY, NO. 45348
MCLE COMPETANCE NO. V-0020576/4-21-2018
IBP O.R NO.703762-LIFETOME MEMBER JAN. 29, 2007
PTR NO.7338020- JAN 63, 2015- MAKATI CITY
EXECUTIVE BLDG. CENTER MAKATI CITY
MAKATI CITY



# Cultural Center of the Philippines SENTRONG PANGKULTURA NG PILIPINAS

### CERTIFICATION

To Whom It May Concern:

This is to certify that Mr. Jaime C. Laya is an incumbent member of the Board of Trustees of the Cultural Center of the Philippines (CCP).

There is nothing in the law governing the CCP nor in the Article and By-Laws of the CCP, which prohibit Mr. Jaime C. Laya from becoming an Independent Director of any private corporations, local or foreign.

Done this 19 March 2019, in Pasay City

MARIA MARGARITA MORAN FLOIRENDO

Chairperson 'Board of Trustees

Cultural Center of the Philippines