

November 18, 2013

SECURITIES AND EXCHANGE COMMISSION

Attention: Director Justina F. Callangan Corporate Finance Department SEC Building, EDSA, Mandaluyong City

PHILIPPINE STOCK EXCHANGE, INC.

Attention: Ms. Janet A. Encarnacion Head, Disclosure Department 3rd Floor, Philippine Stock Exchange Plaza Ayala Avenue, Makati City

Gentlemen:

Please find the presentation materials that we used during the Briefing held this afternoon.

Thank you.

Very truly yours,



AYAHL ARI AUGUSTO P. CHIO Vice President Investor Relations and Compliance

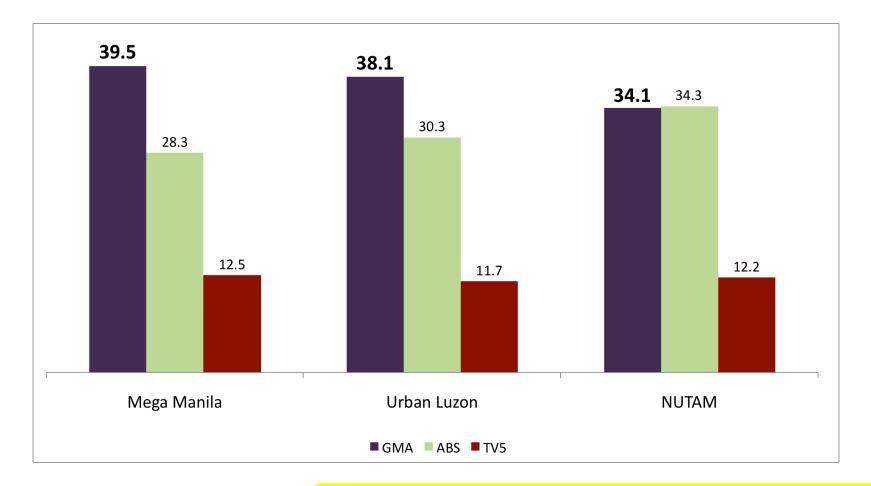
GMA NETWORK, INC.



3rd Quarter 2013 Results

18 November 2013

3rd Quarter 2013 Audience Shares



Based on Total Day (6am -12mn) - Households in TV Homes Source: Nielsen Phils TAM (Arianna) Mega Manila and Urban Luzon account for 59% and 76% of all Urban TV Households, respectively

Building a Global Brand ...



Over 261 thousand subscriptions as of end September 2013*

International Pay TV Channels



Currently available in Australia, Canada, Guam, Japan, Madagascar, Malaysia, Middle East, North Africa, Palau, Saipan and Singapore



Developments:

* The decrease in subscriber count was due to the shift in our carrier partner in the Middle East and Europe starting May 1, 2013 due to problems with the former carrier.

Almost 82 thousand subscriptions as of end September 2013*

Building a Global Brand ...



7X Platinum Record Award, 5X Platinum Digital Single Award



7X Platinum Record Award (combined physical and digital sales – over 110,000 units)

Sales period covering August 15, 2012 to August 31, 2013 Additional 27,200 units sold from June 18, 2013 to August 31, 2013

5X Platinum Digital Single Award – "I'll Be There" with over 766,000 downloads

Sales period covering August 15, 2012 to August 31, 2013 Additional 140,000 downloads from June 18, 2013 to August 31, 2013 (as per PARI, Julie Anne is the very first recipient of this award) **Program Syndication and Licensing**

Sold 2,303 Hours of Programs from January to September 2013 Selected 3Q 2013 Deals:

Vietnam

Sold Free, Pay/Satellite Rights of Makapiling Kang Muli, Sana Ay Ikaw Na Nga, Temptation Of Wife, Broken Vow, and Basahang Ginto.

Malaysia Sold Free TV Rights of Muli and Basahang Ginto.

Sold Free TV Rights of Ouija; Pay TV Rights of Muli, Basahang Ginto, Bakekang and Impostora.

Brunei Sold Free TV Rights of Muli and Basahang Ginto.

Nigeria Sold Pay TV Rights of All About Eve, Saan Darating Ang Umaga, and Te Amo.

Uganda Sold Free TV Rights of Full House.

Philippines Sold Pay TV Rights of Amaya.



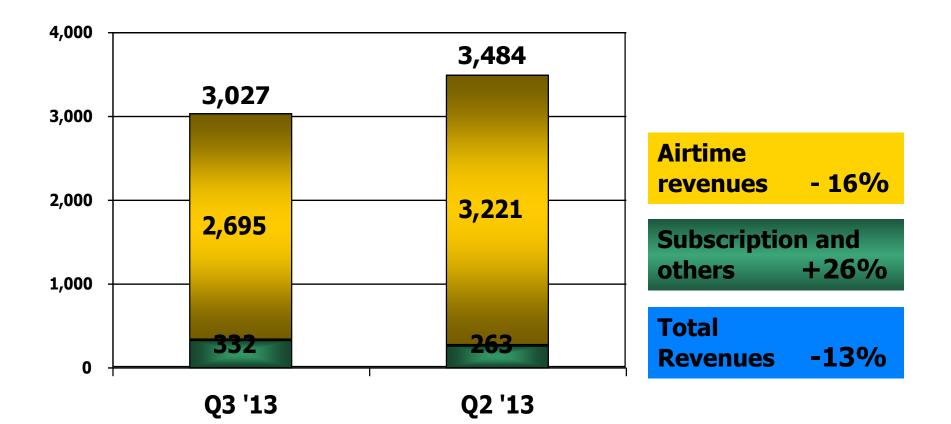


Consolidated Financial Report *For the Nine Months Ended September 30, 2013*

GMA Network, Inc. November 18, 2013

CONSOLIDATED REVENUES Comparative Quarterly Highlights (vs. previous quarter) (In Millions PhP)

• Revenues decreased by 13% vs. Q2 '13.



AIRTIME REVENUES Comparative Quarterly Highlights (vs. previous quarter) (In Millions PhP)

* Regular airtime revenues down by 3%.

	Q3 ′13	Q2 `13	Inc (Dec)
TV			
Channel 7/RTV	2,531	3,011	(16%)
Channel 11 (GNTV)	82	79	4%
Radio	82	132	(38%)
Airtime Revenues	2,695	3,221	(16%)
Less: Non-recurring revenues	-	447	(100%)
Regular Airtime Revenues	2,695	2,774	(3%)

SUBSCRIPTION AND OTHER REVENUES Comparative Quarterly Highlights (vs. previous quarter) (In Millions PhP)

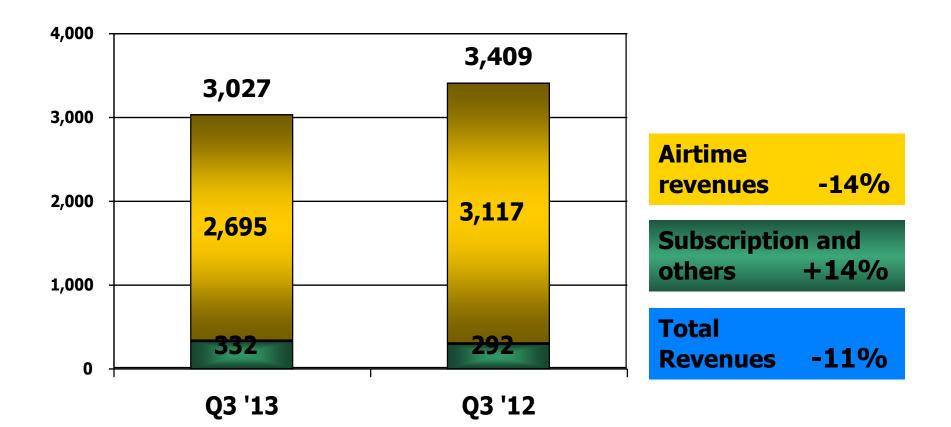
	Q3 ′13	Q2 ′13	Inc (Dec)
International	254	224	13%
Subsidiaries and others	78	39	104%
Total Subscriptions and Others	332	263	26%

** Subscriber count

	Q3 ′13	Q2 ′13	Inc (Dec)
GPTV	261,167	252,275	4%
GLTV	81,597	73,752	11%
Average Forex	43.71	42.26	3%

CONSOLIDATED REVENUES For the Third Quarter Ended September 30, 2013 and 2012 (In Millions PhP)

• Revenues decreased by 11% vs. Q3 '12.



AIRTIME REVENUES For the Third Quarter Ended September 30, 2013 and 2012 (In Millions PhP)

	Q3 ′13	Q3 `12	Inc (Dec)
TV			
Channel 7/RTV	2,531	2,932	(14%)
Channel 11 (GNTV)	82	75	10%
Radio	82	110	(26%)
Airtime Revenues	2,695	3,117	(14%)
Less: Non-recurring revenues	-	7	(100%)
Regular Airtime Revenues	2,695	3,110	(13%)

SUBSCRIPTION AND OTHER REVENUES For the Quarter Ended September 30, 2013 and 2012 (In Millions PhP)

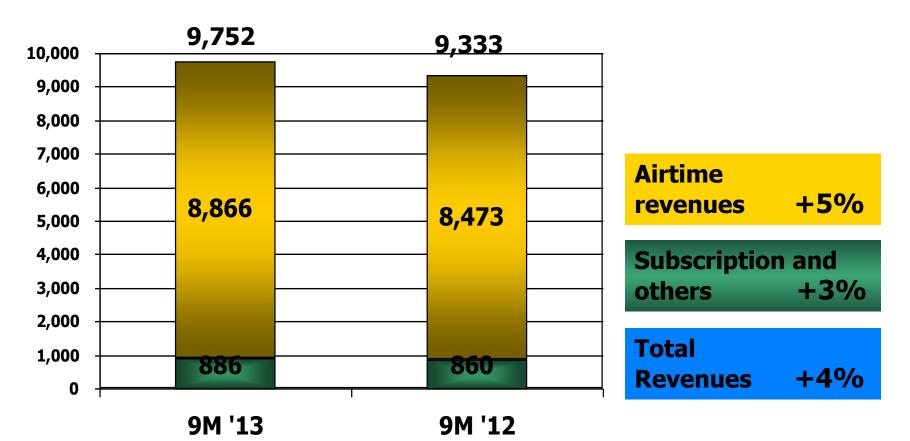
	Q3 ′13	Q3 `12	Inc (Dec)
International	254	236	8%
Subsidiaries and others	78	56	39%
Total Subscriptions and Others	332	292	14%

** Subscriber count

	Q3 ′13	Q3 ′12	Inc (Dec)
GPTV	261,167	319,737	(18%)
GLTV	81,597	120,997	(33%)
Average Forex	43.71	42.03	4%

CONSOLIDATED REVENUES For the Nine Months Ended September 30, 2013 and 2012 (In Millions PhP)

• Revenues grew by 4% vs. 9M '12.



AIRTIME REVENUES For the Nine Months Ended September 30, 2013 and 2012 (In Millions PhP)

* Airtime revenues up 5% year-on-year.

	9M '13	9M `12	Inc (Dec)
TV			
Channel 7/RTV	8,353	8,009	4%
Channel 11 (GNTV)	204	180	14%
Radio	309	285	9%
Airtime Revenues	8,866	8,473	5%
Less: Non-recurring revenues	724	29	2,422%
Regular Airtime Revenues	8,142	8,444	(4%)

SUBSCRIPTION AND OTHER REVENUES For the Nine Months Ended September 30, 2013 and 2012 (In Millions PhP)

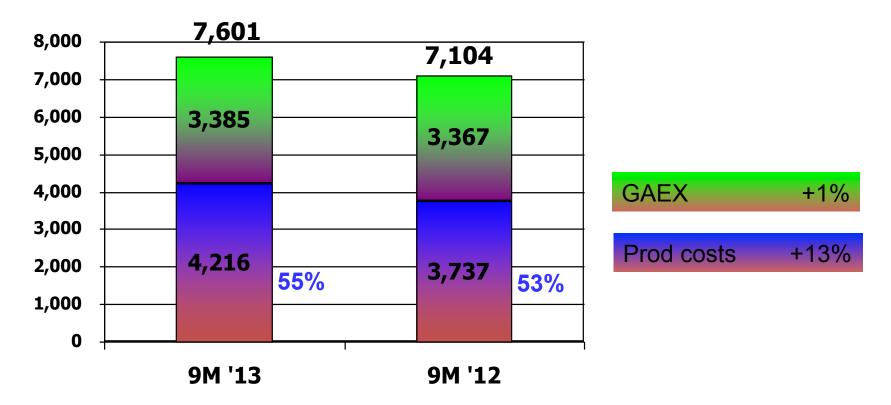
	9M '13	9M '12	Inc (Dec)
International	725	705	3%
Subsidiaries and others	161	155	4%
Total Subscriptions and Others	886	860	3%

** Subscriber count

	9M '13	9M '12	Inc (Dec)
GPTV	261,167	319,737	(18%)
GLTV	81,597	120,997	(33%)
Average Forex	42.25	42.58	(1%)

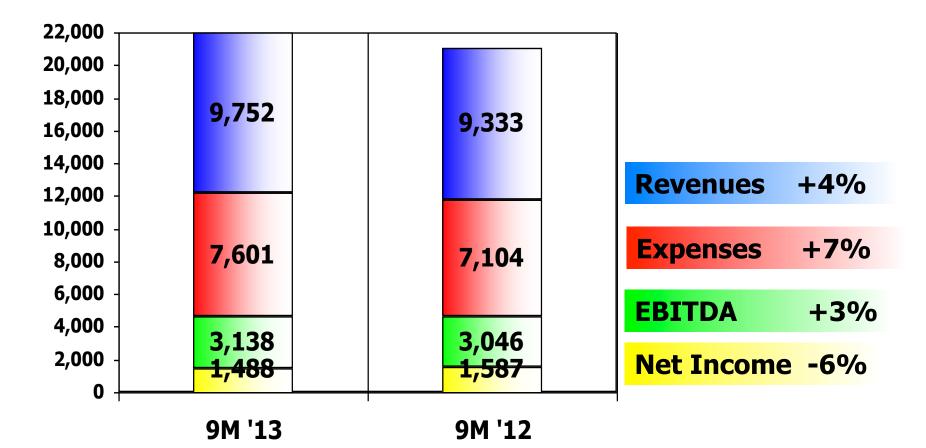
CONSOLIDATED OPERATING EXPENSES For the Nine Months Ended September 30, 2013 and 2012 (In Millions PhP)

* Total OPEX of P7.601 billion grew by a single-digit year-on-year.

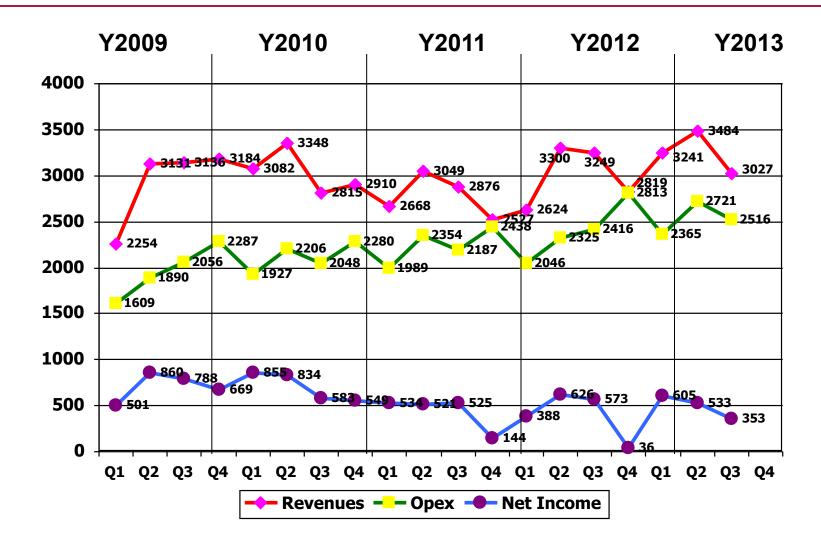


FINANCIAL HIGHLIGHTS For the Nine Months Ended September 30, 2013 and 2012 (In Millions PhP)

EBITDA was up 3% vs. 2012. Net Income decreased by 6%.

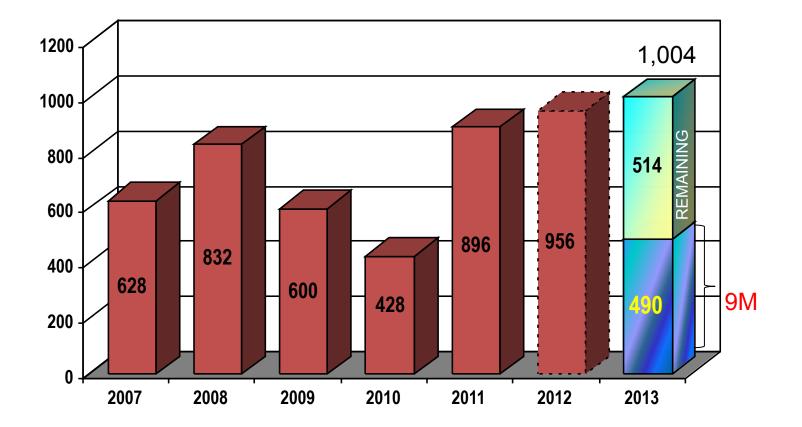


INCOME STATEMENT Quarterly Performance

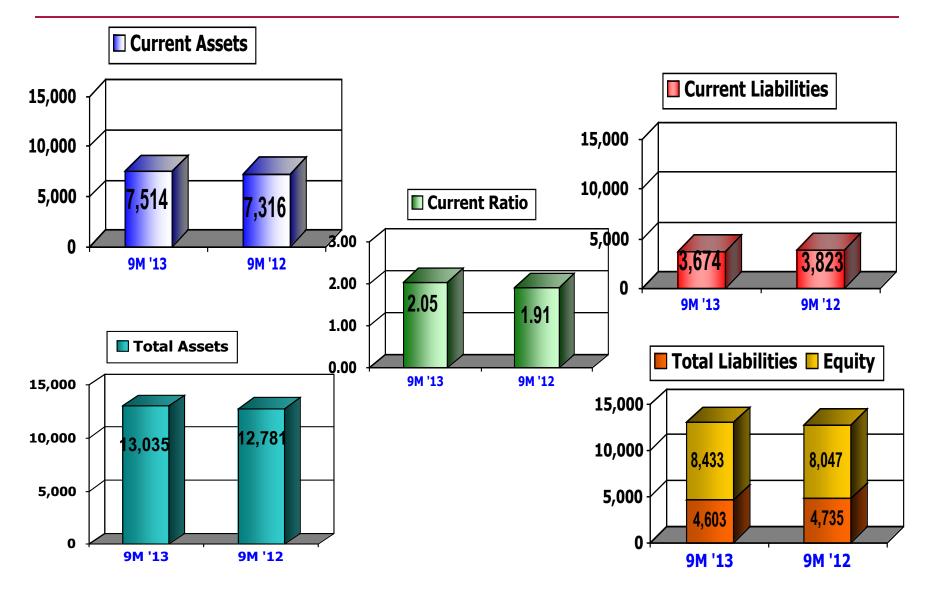


CAPITAL EXPENDITURES (In Millions PhP)

Capital Expenditures amounted to P490M as of September 30, 2013.



CONSOLIDATED BALANCE SHEETS (In Millions PhP)



Thank you!

Kapuso ng pamilyang Pilipino, anumang kulay ng buhay.